

RESUME



KOMAL RAJESH GUPTA

Address:- Gulf Pearl Tower, Flat No 2026, 26th Floor,
Al Nahada, Sharjha.

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PROFILE

I Come with over a career span of 9+ years with demonstrated history of working in Sales Industry as well as Traditional Printing, Editing Capabilities to Correct Mistakes and Exemplary Customer Service and Communication Skills.

PROFESSIONAL EXPERIENCE SUMMARY

SAGE COSMETICS :-

April 2010 to Oct. 2011

DESIGNATION : SALES EXECUTIVE

- Here, the key responsibilities were to administer the best Cosmetic Products and services to the customer.
- We have focused on customer retention by quick query resolution and efficient key account management. We were also able to acquire vendors by adopting various sales satrapies and capitalized business opportunities available. The measures were also taken to strengthen the supply chain to enhance sales and revenue growth.
- Led new product launches, through distributors and sales team through training to pitch the product to consumers.

RESUME

P4 PRINTING PRESS :-

Jan. 2012 to Feb. 2020

DESIGNATION : Business Development Manager

Responsibilities:-

- To Drive Team for achieving Sales Goal
- To meet the assigned targets allotted by the company.
- To maintain a Daily Sales Report.
- To generate reference/lead from clients.
- To make sure that targets are met well in time to avoid last minute disappointment.
- To support our team mates to drive their assigned targets.

EDUCATIONAL QUALIFICATION

H.S.C. Passed (Tilak College, University of Mumbai, Navi Mumbai)

1ST Year BMM (Khalsa College)

Software Exposure:-

MS Office : Corel draw, MS Word, MS Excel.

Operating System : Windows 2000, XP, Windows 7 & Windows 8.

Personal Profile:-

- 1 Date of birth : 24th May 1985
- 2 Marital Status : Single
- 3 Sex : Female
- 4 Nationality : Indian
- 5 Languages Known : English,Gujrati,Hindi

Passport Details:-

Passport Number-	R0796579	Date of issue-	09/05/2017
Place of issue-	Thane	Date of Expiry-	08/05/2027

Hobbies and Interest:-

Reading Novels, Listening to soft music, Cooking.