



KAYESU SHIBAH

Tel: +971 55 901 5227 Address: Dubai U.A.E

Email: kayesushibah@gmail.com

Language: English

Career Objective

Retail sales professional with a solid track record of providing helpful services for the past three years. Strong communication skills allow me to understand customer problems and implement effective solutions. Quick decision maker and critical thinker with the capacity to resolve issues while creating a positive atmosphere. Dedication to improving my sales skills and knowledge by working with innovative approaches and surrounding myself with a knowledgeable team of colleagues.

Summary

Sales Associate with years of experience in retail environments. Recognized for ability to communicate with customers and provide exceptional service that ensures client retention and positive feedback. Proven ability to increase sales through upwelling techniques as well as implement additional processes that drive profitability.

Skills

- ✎ Displaying items
- ✎ Microsoft office, Power Point and Excel
- ✎ Serving customers
- ✎ Dealing with any queries or complaints
- ✎ Advising customers on their purchases
- ✎ Ordering, managing and taking out stock
- ✎ Helping with promotions
- ✎ Overseeing deliveries
- ✎ Managing and motivating staff (in a senior role)
- ✎ Making sure sales targets are met

2019 - 2020

Duties

Working Experience

KAMPALA - UGANDA
SHOPRITE SUPERMARKET

Duration: 1 Years

Position: Sales Associate

Duties

- ✎ Displaying items and collecting payments.
- ✎ Interacting with customers
- ✎ Receiving merchandise
- ✎ Maintaining the store area clean and organized
- ✎ Offering information about products
- ✎ Maintained inventory while increasing sales
- ✎ Provided customer service and loss prevention control
- ✎ Stocked and replenished merchandise when necessary
- ✎ Received and processed cash

2017 - 2018

Duties

Working Experience

Kampala Uganda
MOVIT PRODUCTIONS UGANDA LTD

Duration: 2 Years

Position: Sales Associate

Duties

- ✎ Displaying items and collecting payments.
- ✎ Interacting with customers _
- ✎ Establish as well as expand all new phone and laptops. _
- ✎ Conduct cold call to potential customers. _
- ✎ Prepare sales plan to develop personal book of business.
- ✎ Perform out bound calls through regional call center. _
- ✎ Develop and maintain relations with new customers. _
- ✎ Ensure to quote prices as well as credit terms. _
- ✎ Log new customer information and varied sales data for existing customers
- ✎ Displaying items and collecting payments

Education

- Uganda Advanced level certificate of education
- Uganda Ordinary level certificate of education
- Basic Computer Skills (MS, Power point, Excel)

Summary

Sales Associate with years of experience in retail environments. Recognized for ability to communicate with customers and provide exceptional service that ensures client retention and positive feedback. Proven ability to increase sales through upwelling techniques as well as implement additional processes that drive profitability.

Hobbies

- Reading
- Sports
- Travelling
- Making friends

Duties

P Details

Declaration

- Attain minimum standards for quotes, calls and sales quotas.
- Ensure to penetrate to current client base and enhance Revenue.
- Ensure to quote prices as well as credit terms. _
- Log new customer information and varied sales data for existing customers
- Displaying items and collecting payments
- Ensure to procure phone sales leads from different sources.

Personal Details

Name : KAYESU SHIBAH
Mobile No : +971 55 901 5227
Email : kayesushibah@gmail.com
Nationality : Ugandan
Gender : Female
Marital Status : Single
Visa Status : Visit Visa
Languages : English
Address : Dubai U.A.E

Declaration

I hereby declare that the above mentioned details are true to the best of my knowledge and if given an opportunity to work in your organization will endeavor the best of service to the peak level of my capacity for the growth of the Company.

KAYESU SHIBAH