# **OMAR SAGHIR**



# **OBJECTIVE**

A result driven, committed with excellent communication skills and a high level of customer commitment. Possessing a good team spirit and a passion for achieving sales targets. Now looking forward to making a significant contribution in an ambitious and exciting company that offers a genuine opportunity for progression.

## WORK EXPERIENCE

12/2018 - 07/2021

## CONTACT

Address: Dubai, Jumeirah Village Circle

Phone: +971 52 159 3475 Email: Omar.saghir97@gmail.com

Status: Single

Nationality: Lebanese

Date of Birth :12-March-1991

## LANGUAGES

Arabic – Fluent

English – Fluent

French – Fair

### Senior Sales Representative, Puma Store

- Communicate with management and service staff immediately to rectify any and all clients' needs and requests
- Identifying clients' needs
- Researching competitors
- Advertising services, products, prices and responding to potential clients' inquiries
- Ability to have an effective, clear, patient and humorous communication with co-workers and clients

06/2016 - 11/2018

Media account manager - Frost Media, Dubai, Arjan Area

- Handling the outdoor portfolio of Frost Media
- Working closely with top tier media agencies and clients
- In charge of forecasting and achieving sales targets
- In charge of increasing revenue via the expansion of client portfolio

#### Sales Representative - Jack and Jones

- Provide expert advice regarding the products offered.
- Deliver excellence in customer service in alignment with the company standards
- · Always strive to improve the customer experience
- Meet individual and sales targets
- · Strong oral and communication skills

## **EDUCATION**

Holy Spirit University Of Kaslik- Music Theory and Composition

### PERSONAL INTRESTS

Music is the thing I am most passionate about. I love singing and songwriting, and I play the piano and the guitar since I was a teenager. I also love sports and trying new activities and you will always find me picking up new hobbies and trying new things.

## **SKILLS**

Omega, Dolphins, Word, PowerPoint, POS

### **REFERENCES**

References available on request