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#### ORGANISATIONS:

- ✚ Headstart Global, Dubai (UAE) as Business Consultant (Manufacturing, SCM & WMS) Since April' 20.
- ✚ Concorde Corodex Group, Dubai (UAE) as Functional Consultant (Manufacturing, SCM & CRM), Jan' 17 to Mar' 20.
- ✚ Aplica-tech Global, Bengaluru (India) as Lead Functional Consultant (Manufacturing, SCM & CRM), Apr' 16 to Jan' 17.
- ✚ ITTI Private Limited, Bengaluru (India) as Functional Consultant (Manufacturing, SCM & CRM), Apr' 13 to Mar' 16.
- ✚ Puzzolana Machinery Fabricators, Hyderabad (India) as Application engineer (Support Consultant) , Jun' 11 to Jan' 13.

## DINESH KUMAR DORA

**BUSINESS CONSULTANT - DYNAMICS 365  
(MANUFACTURING,MRP, SCM, AWMS)**

Dubai, United Arab Emirates.

#### PROFILE:

- An enthusiastic & highly energetic driven Dynamics 365 professional with targeting challenging and assignments in **Manufacturing (Discrete & Process), Supply chain (SCM), Advance Warehouse Management, Project Management, Customer relationship management (CRM) and Master planning (MRP).**
- Astute team player with strong communications and leadership skills.

#### PROFILE SUMMARY:

- **Overall 11+ years of professional experience in Microsoft dynamics ERP & Application Engineer (SCM Engineer).**
- **10+ years** of specific experience in **Microsoft dynamics (D365 & AX 2012 Versions).**
- Experience includes End - End implementation of modules like Manufacturing (Discrete & Process), Master planning, Supply chain (SCM), Advance warehouse management (WMS), Project management, Data migration, CRM.
- Project experience includes like: Project management, Process solutioning, Multiple business process Integrations, Third Party application integrations, Business process re-engineering (BPR), Process enhancements, Implementation risk management, Strategic planning & support, Power apps integrations , Power BI reporting.
- Rich exposure in D365 application model and deep dived exposures in other dynamics versions like, AX 2012 R2, AX 2009/05, Ax4.0, AX 3.0.
- Exhibited excellence in innovative, cost effective and steady solutioning with Microsoft dynamics best practices procedures.
- **1.5+ years** of experience as **Application engineer.** Mostly dealing with customer indents, scope of supply of products, dispatch order issue, work order issue, delivery plan, purchase plan etc.
- Team – based management style coupled with zeal to drive visions into reality.

## PROFESSIONAL ACHIEVEMENTS:

- ✚ Successfully rolled - out auto warehouse replenishment functionality across all manufacturing units within the group.
- ✚ Successful implementation of advanced manufacturing process with integrated Microsoft production floor app.
- ✚ Successfully rolled out MDM (Master Data Management), third party application integrated with Microsoft dynamics AX for item creation and master data validation.
- ✚ Successfully rolled-out Gate Pass application, third party application integrated with AX for material incoming and out-going process.
- ✚ Design & implementation of Global customer master and vendor master functionality, shared masters across all Business units (BUs').
- ✚ Enhanced customer creation functionality for registering walk-in credit & cash customers across the group.
- ✚ Advanced customer credit limit process.
- ✚ Vendor Portal page application integration with Microsoft Dynamics AX

## CORE COMPETENCIES

✚ Discrete & Process	✚ AWMS.	✚ Adv. manufacturing & production.
✚ Manufacturing costing	✚ Supply chain operations.	✚ Project Operations.
✚ Quality Management	✚ CRM	✚ Power BI.
✚ Risk Management	✚ Strategic planning and scheduling.	✚ MDM
✚ Cross - functional Flow Integrations	✚ BPR	✚ Multi-entity business process integrations.
✚ TPI & enhancements.	✚ Process Models & Prototypes.	✚ Data migration.

## PROFESSIONAL EXPERIENCES – DYNAMICS 365

### ➤ Functional modules worked: -

- Modules managed: Supply Chain, Master requirement Planning, Quality, Inventory & Warehouse Management, Master Data Management (MDM), Project Management (PM), Advance warehouse management.
- Third party application integration with D365.
- Multi-entity workflow design, execution, configuration & roll-out.

### ➤ Manufacturing costing: -

- Research and analysis on existing primitive manufacturing costing process and conducting corrective measures on primitive manufacturing costing process.
- Mapping, designing & execution of manufacturing costing structure based on primitive manufacturing calculation process.
- Research and analysis on manufacturing costing outcomes with GL (General Ledger) effect.
- Costing process design document & supporting documents.

### ➤ Process integrations & enhancements: -

- Production floor app roll-out with manufacturing job registration.
- Analysis, process designs, execution, and roll – out on third-party web applications.
- Business process re – engineering (BPR) and process enhancements on all existing processes.
- Analyzing & solutioning of multiple entity inter- company business process functionality & integrations

### **CERTIFICATIONS:**

- ✚ Microsoft certified Trade & Logistics Professional in AX2012.
- ✚ Pursing PMP certification from Project Management Institute.
- ✚ Microsoft certified Manufacturing Professional in D365 (MB320)

### **SKILLS:**

- ✚ Microsoft office applications.
- ✚ Microsoft Visio.
- ✚ Microsoft Power BI.

### **OPERATING SYSTEM PROFICIENCY:**

- ✚ Windows 11, 10, 8, 7, XP.

### **HIGHEST EDUCATIONAL QUALIFICATION:**

- ✚ Bachelor's Degree in mechanical engineering year 2011.

### **PERSONAL DETAILS:**

- ✚ Date of Birth: 10th March,1989
- ✚ Nationality: Indian
- ✚ Marital Status: Married
- ✚ Passport No.: P0458454
- ✚ Visa type: Employment visa.

### **LANGUAGES KNOW:**

- ✚ English
- ✚ Hindi

### ➤ **Project Planning & execution: -**

- Detailed project execution, planning & scheduling using Microsoft project plan application.
- Continues project progress monitoring and taking necessary steps to ensure completion of activity within time, cost & effort parameters.
- Implementation Risk management & assessment.
- Evaluation and identification of on-going project issues and designing of solutions to meet process productivity, quality, and customer goals.
- Monitoring & validating user data integrity and conducting necessary & corrective actions.

### ➤ **Project deliverables: -**

- Improvising existing business processes, development feasibility & prototyping of customized process.
- Design & prototyping MIS & customized reports using key Microsoft excel inputs
- Conducting inventory, trial balance & WIP accounts re-conciliations and periodic system activities.

### ➤ **CRPs' & User trainings: -**

- Facilitating CRPs,' to make user accustom with the system.
- Detailed process training for end users, sharing process manuals documents & videos.
- Handling post Go-live issues and support.
- Analysis & initiation of change management based on support issues raised by user.

### **PROFESSIONAL EXPERIENCES – APPLICATION ENGINEER**

- Designing of flowsheet and layout of crushing plant using auto cad.
- Project item delivery planning and scheduling in Microsoft dynamics AX 4.0.
- Planning scope of supply of products based on the bill Of material items design in ERP system
- Listing of Bill of material item in ERP application
- Receiving & issuing of items using application.
- Creation of dispatch order and work order issue