

JUSTICE AFOBUNOR

ADDRESS:

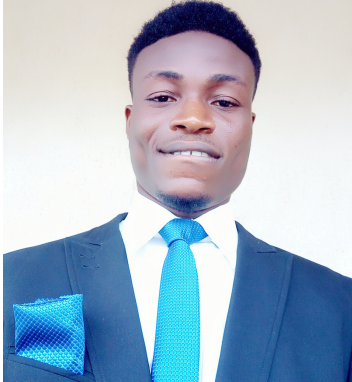
FLAT 1106, AL KAWTHER TOWER, AL NAHDAH, U.A.E

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EXPERIENCE

ROYAL DISCOUNT CENTRE, ABU DHABI

SEPT 2019 – DECEMBER 2019

SALES ASSISTANT

- ✓ Ensure high levels of customer satisfaction through excellent sales service
- ✓ Maintain outstanding store condition and visual merchandising standards
- ✓ Maintain a fully stocked store
- ✓ Ascertain customers' needs and wants
- ✓ Recommend and display items that match customer needs
- ✓ Welcome and greet customers
- ✓ Manage point-of-sale processes
- ✓ Keep up to date with product information

KONGA, LAGOS

SEPT 2018 – JUL 2019

INDOOR SALES EXECUTIVE

- ✓ Identified interested and qualified customers in order to provide them with additional information.
- ✓ Sold products being promoted and kept record of sales.
- ✓ Suggested specific product purchases to meet customers' need.
- ✓ Learned about competitor's products consumer's interest and concerns in order to answer questions and provide more complete information
- ✓ Recommended product or service improvement to employers.
- ✓ Responsible to promote new type of cellular phone to customers.
- ✓ Provided good services to customers and maintained good relationship with them.

GNLD [NEOLIFE], NIGERIA

JANUARY 2016– AUGUST 2018

MARKETER [IN-DOOR SALES REPRESENTATIVE]

- ✓ To achieve the assigned sales target
- ✓ To provide key market information on competitors
- ✓ Assist in the implementation of sales & marketing strategies
- ✓ Assist in resolving specific default transactions on requests

PROFILE

A High-level communicator and sales expert with a Proven ability of 3+ years in the knowledge of positive good sales. Good in approaching potential customers with the aim of winning new business. Strives to maintain good relationships with existing clients, gaining repeat business wherever possible

skills

- Excellent customer service **skills**.
- Commercial awareness.
- Flexibility.
- Communication **skills**.
- Problem-solving **skills**.
- Organisational **skills**.
- Teamwork **skills**.
- Product Knowledge
- Quality Focus
- Market Knowledge
- Documentation Skills
- Listening Skills
- Multitask
- Patience
- Negotiation
- Positive Attitude
- Attention to Detail
- Ability to Work Under Pressure

EDUCATION

- ✓ BSc (Hons) in Biochemistry. Delta State University [DELSU]. Nigeria. 2012-2017.
- ✓ High School Certificate (WAEC). Unique Secondary Commercial School, Agbor. Nigeria. 2012.

REFERENCES

[Available upon request.]