

Sohel Barua

Doha

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Dynamic and results-driven Sales Professional with extensive experience as a Sales Promoter and Field Sales Associate. Adept at driving sales growth, providing excellent customer service, and achieving targets. Seeking to leverage my skills and experience to contribute to the success of a forward-thinking company.

Willing to relocate to: Qatar

Personal Details

Birth Date: 1986-03-28

Eligible to work in Qatar: Yes

Industry: Customer Service, Marketing, Retail, Sales

Work Experience

Sales Promoter (Ooredoo) B2C Outdoor Sales

Recharge Qatar W.L.L.-Doha

July 2024 to Present

Business Sales Executive (Vodafone)

Nano Tech W.L.L.-Doha

November 2024 to January 2025

- Managed B2B sales of telecom services, including postpaid SIMs, Wi-Fi solutions, and fiber connections, catering to corporate clients.
- Developed and maintained relationships with corporate clients, ensuring satisfaction and repeat business.
- Daily visit in market to identify potential clients and new business opportunities within the telecom industry.
- Collaborated with technical and support teams to ensure smooth implementation and customer satisfaction.
- Make daily report to track leads, sales performance, visits and customer information.
- Delivered presentations and proposals according to client needs, resolve customer complaint and issues.

Business Sales Executive (VODAFONE)

Optimum Systems-Doha

August 2024 to October 2024

Direct Sales Agent (Vodafone) B2C Outdoor Sales.

Jaguar Trading-Doha

February 2024 to June 2024

- Skilled in promoting and selling telecommunications products and services directly to consumers.
- Proficient in identifying customer needs, explaining product features and benefits, and closing sales.
- Leveraged persuasive communication and relationship-building abilities to drive revenue growth and achieve sales targets in a competitive market environment.

Field Sales Associate

Milvik Bangladesh Limited-Chittagong

October 2021 to December 2022

- Adept at building client relationships and driving sales within the healthcare insurance sector.
- Utilized strategic prospecting and networking skills to identify potential clients, educate them on insurance products, and tailor solutions to meet their needs.
- Consistently exceeded sales targets through effective communication, negotiation, and customer-centric approaches.

Sales Promoter(Airtel, Robi Axiata Ltd)

A. K. Khan Telecom Limited AKTL-Chittagong

January 2020 to August 2021

- Specializing in promoting mobile network products and services to potential customers.
- Demonstrated expertise in engaging with consumers, showcasing product features, and persuading them to make purchases or subscribe to services.
- Utilized dynamic communication skills and product knowledge to drive brand awareness and increase sales in various retail and promotional settings.

Education

SECONDARY SCHOOL CERTIFICATE (SSC) in Science

Gohira A.J.Y.M S. Bohumukhi High School - Chittagong

2001 to 2002

Skills

- Customer friendly attitude.
- Building relationship with the customer.
- Assisted with arrange staff schedule.
- Hardworking and flexible.
- Self motivated.
- Excellent verbal and written communication skill.