

RESUME



Name : **JANAKI KUSHALNATH**
Age : 52
Phone no. : **+ 91-9790985888**

Educational Qualification : **B.A. Hons. (English Literature)**
(IGNOU)Indira Gandhi National Open
University (64.84%) 1st Division

Languages Known : English, Hindi, Telugu, Tamil

Career summary:

Executive Consultant ☐ **Life & General Insurance & Investment**
May 2016- Dubai (UAE) upto July 2017

- **Business Consultant** ☐ **Dubai** ☐ **UAE** ☐ **Dec 2013**
- **Authorized Consultant- Life Insurance /Investments / General - January 2012**
☐ **June 2012** ☐ **MNC** ☐ **project in Dubai** ☐ **UAE**
- **Financial Consultant** ☐ **Life Insurance & Investments/ Housing Finance** ☐
Nov 2008 ☐ **August 2010** ☐ **Dubai - UAE**

Business Intelligence Group Pvt. Ltd (From 2005 to 2006)

- Worked as Program Coordinator with **MNC** headquartered at **Singapore**, had launched Indian operations.

Professionals in Management Training & Corporate Consultancy, we help clients gain insight into business trends & development, thereby refining sound business strategies.

We conduct periodic executive training workshops on different management themes as per the requisites & industry standards.

Projects (Tele-oriented) Customer Relationship Management, Competitive Intelligence, Strategic Scenario Planning, Measuring Returns On Investments(HRD) Fin Tech Asia 2006 ,to name a few.

Dynamic Marketing (Year 2002)

- Handled the Tele marketing unit of **Dynamic Marketing** which is basically ☐ **THE HINDU** ☐ franchisee and also ☐ **THOMAS COOK** ☐ preferred sales associate.

Had to market international holiday packages for THOMAS COOK division and was also entrusted the responsibility to handle THE HINDU cash counter on the deadline day of accepting advertisements every week.

Just Dial Services (Tele Information Services Media)

- Worked as a Tele-Marketing Executive From 1998 to 2000

To make our database strong & effective, I have to book space in the company's customized software of all the organizations and businessmen to register in **Just Dial**. So that when any one calls up for a particular product or service, the relevant company's name or business can be generated to them as an enquiry i.e. consultant between buyer & seller. Our business is to increase every businessman's business.

Time share and & Quality 5 Star Holiday Resorts

- Worked as a Tele-marketing executive in 1997 to tap prospective clients and market membership for the company's five star quality holiday resorts across the globe and also provide membership of the company's operational houseboats located at the backwaters of Kerala.

M & N PUBLICATIONS (Getit Yellow Pages □ Official publishers of Chennai telephone directory).

- Worked as a Tele-Sales Trainee, From 1996 to 1997

Calling up the subscribers of the telephones, correcting the entries of name, address and telephone numbers for the new directory of the upcoming year (white pages). Also to book space selling in the yellow pages i.e. those interested to advertise about their company and product for the promotion of their business.

Coordinated several Tele-calling, Tele-research, Tele-survey, Tele-verification & other Tele-oriented projects for various organizations.

Worked on short term assignments for call centers with clients in Aus DXB/Singapore /UK /US time zones in Chennai.

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Place : Chennai (India)

(Janaki Kushalnath)