

## **Zeeshan Ali**

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### **Professional Objective:**

- 4 years of GULF Experience
- 2 years of Managerial Experience in India
- Expert in Estimation and costing for Fisheries Management
- Sound knowledge in Tally, ERP, GST, MS office.

### **Academic & Professional Qualifications**

**1. Bachelor of Business Management (BBM): 2016**

Upendra Pai Memorial College, Udupi

**2. Pre-University: 2013**

Mahatma Gandhi Memorial College, Manipal

**3. Diploma In Computer Education:**

InfoTech Institute of Computer education, Udupi

**4. Tally Course**

InfoTech Institute of Computer education, Udupi

### **Professional Work History**

**1. AMS FISH IMPORT AND EXPORT: Goa, India**

(2020 - 2022)

**Position: Manager**

- Performing regular inspections and assessments of fish stock.
- Providing advocacy and support for fish and their ecosystem.
- Liaising with other industry experts, researchers, and advocacy groups to preserve fish stocks and monitor their habitats.
- Creating various reports and presentations to provide information to key stakeholders, policymakers, and the public.
- Collecting fish samples from the stocks and perform lab-based and field-based research into their health and behavior.
- Maintaining records of fishery activities to ensure the facility adheres to health and safety regulations.
- Staying updated about the latest research and discoveries in the field of fisheries.
- Devising various strategies and monitoring programs to assess fish welfare.
- Offering consultation services for facility assessments and environmental impact.

**2. SAEED UNITED INTERNATIONAL L.L.C: Muscat, Oman**  
**Position: Sales and Marketing Executive**

(2016 to 2020)

- Worked closely with Senior Managers to develop sales goals and targets.
- Administered new and existing accounts and prepared company budgets.
- Managed and supervised multiple key sales activities & identified monthly & annual revenue targets.
- Monitor and analyze sales performance and worked on the development on new sales strategies.
- Prepared and reviewed financial statements and managed relevant correspondence.
- Reviewed and analyzed market trends & trained new sales personnel.
- Assisted in the accounts payable management and performed intercompany reconciliations.
- Awarded “Employee of the Month” for exceeding all Sales goals.

### Technical Skills

- Accounting and Inventory
- Bank Reconciliation
- Client Relations
- Project Management
- Sales & Service Management

### Trainings

- QHSE Training and Workshop in Manipal.
- Cricket Training in Mangalore

### Personal Details

Date of birth : 13/04/1995  
Marital Status : Married  
Nationality : Indian  
Visa : Visit Visa  
Language : English, Hindi, Kannada, Arabic, Tulu and Malayalam.  
Driving License : With valid Sultanate of Oman Driving license.

I hereby declare that all the information given above is true to my belief and knowledge.  
I look for the opportunity where my experience and ability can produce outstanding reward for both the organization and for myself.