



18 Years

AMIR HAMZA KHAN

Relationship Manager | FC Cash Officer
| Customer Service | Sales & Marketing
(Immediate Joining)

Banking | Real Estate | Marketing

Professionally played a vital role as **Relationship Manager, Cheif Cash Officer in Foreign Currency, Customer Service, Sales & Marketing** in one of the top **Abu Dhabi Group Bank Alfalah** with **850+ branches in UAE, Bangledesh, Afghanistan & Bahrin**

Contact

- +974-71723343
- hamza0454@gmail.com
- (Available in Qatar on work visa)
- Building NO 43 Street 703 Zone 45 Doha Qatar

Education

- AIIOU Islamabad Pakistan**
2009- 17 June 2014
MBA Banking & Finance
- Punjab University**
FG College H-9 Islamabad Pakistan
2002-2004
Bechlors of Arts

Skills

- Management Skills ● ● ●
- Communication ● ● ○
- Sales & Marketing ● ● ●
- Problem Solving ● ● ○
- Teamwork ● ● ●

Experience

Binadam Group of Companies (The Ice Mall Islamabad Pakistan)

- Senior Financial Consultant Sales** Jan 2022 - Jun 2023
Experienced as a best Senior Financial Consultant in commercial & Unique Building Project. Also achieved monthly targets & received award as a Employee of the Month.

AURA Business Solutions (Properties) Islamabad Pakistan

- Business Manager** OCT 2020 - Dec 2021
Performed as a Business Manager-Sales at one of the leading Real Estate Marketing Company in Islamabad Pakistan.
Where i have experienced to work with top housing societies in Pakistan & clients from all over the world.

Bank Alfalah | JS Bank | Askari Bank Islamabad Pakistan

- Relationship Manager Sales** April-2005 -Feb-2020
Performed as a 2nd Branch Manager from entry to supervision level in Cash, Accounts, Customer Services, Protocol, Sales & Marketing Car Finance, Bank Accounts, ATM, Monthly Targets Personal Grooming, Training & Developments Home Loan & Process of Credit Cards

Languages

- Urdu/Hindi ● ● ●
- English ● ● ●
- Arabic ● ● ●

Competence

Ability to run & handle a Franchisee, office, Small Business, Restaurant & Shopping Store

Training & Courses by Bank Alfalah (Learning & Development Division)

1. Basics of Operations (FEB 20-21-2007)
2. Account Opening (April &-2008)
3. How Am I Behaving? Ethics in Banking (Sep-09-2008)
4. Fraud Prevention in Branch Operations (Mar 2-3 2009)
5. Business Communication (Nov 05-2012)
6. Operational Excellence (April 20, 2017)
7. AML/CFT Regulations Refresher Learning Program (July 30, 2016)

Training & Courses by Askari Bank (Learning & Development Institute-Rawalpini Pakistan)

1. Awareness Session Compliance ML-TF Risks Nov 03, 2019
2. Fundamentals of Islamic Banking Aug 07-08, 2019

Training & Courses by EFU Insurance Islamabad Pakistan

- One Day Bancassurance Certification by EFU Life (Mar 15-2012)

Employee of The Month By AURA Properties Islamabad Pakistan

- Employee of The Month (May-2021)

Arabic Language Course by SAUDI ARABIAN SCHOOL

- Three Months Training Programme by Saudi Arabian School Islamabad Pakistan (17-09-2019 To 07-11-2019)