

Christian Engels



Personal details



Christian Engels



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Male



German/British

Skills

Sales	●●●●●
Management	●●●●●
Interpersonal Skills	●●●●●
Communication	●●●●●
Excel	●●●●●
Outlook	●●●●●
PowerPoint	●●●●●
Word	●●●●●

Languages

English	●●●●●
German	●●●●●
Spanish	●●●●●

Employment

General Manager / Deputy Delegate

Aug 2019 - Present

AHK Services Eastern Africa Ltd. / Delegation of German Industry and Commerce for Eastern Africa, Nairobi

- * Manage a team of 30 employees across offices in Kenya and Tanzania, overseeing programme implementation and strategic initiatives for the entire East African region.
- * Increased organizational turnover by 30% through strategic planning, effective resource allocation, and securing the largest contract in the company's history
- * Ensured efficient regional operations by managing budgets, monitoring progress, and producing comprehensive reports to drive data-informed decisions.
- * Built strong partnerships with private and public sector stakeholders
- * Spearheaded initiatives to facilitate market entry for German companies into Eastern Africa, leveraging in-depth analysis and stakeholder engagement to achieve successful outcomes.

General Manager / Deputy Delegate

Jan 2016 - Jul 2019

German Industry and Commerce Co, Ltd. / Delegation of German Industry and Commerce for Southern China, Guangzhou

- * General Manager of three legal entities in Guangzhou, Shenzhen and Chengdu with 40 employees
- * Opening a branch office and innovation hub in Shenzhen
- * Negotiating cooperation agreements with local government representatives in South/Southwest China
- * Helping German companies enter the Chinese market
- * Increased turnover by 20%

Deputy Delegate of German Industry and Commerce for Saudi Arabia

Jan 2012 - Sep 2015

German-Saudi Arabian Liaison Office for Economic Affairs, Riyadh

- * Managing 20 employees
- * Reviewing and negotiating contracts related to issues of employment, corporate negotiations and company regulations.
- * Organising and moderating business conferences with high-ranking dignitaries

Jan 2008 - Dec 2010

Legal Clerkship

Judge Assistant

Apr 2008 - Aug 2008

County Court, Essen, Germany

- * Assisted Judge Horst Siepmann on various cases

Prosecutor

Sep 2008 - Nov 2008

County Court, Essen, Germany

- * Served as the county prosecutor

Legal Trainee

Dec 2008 - Feb 2009

German Chamber of Commerce, Chennai, India

- * Mediation of business-related disputes
- * Served as representative of German Chamber interests at trade fairs
- * Translation of legal documents (German-English)

Hobbies

- diving
- football
- Traveling

Legal Trainee

Mar 2009 - Mar 2010

Brockhoff Geiser, Duisburg, Germany

- * Filing petitions and representing clients at court
- * Assisting senior associates with their cases
- * Conducting legal research in a wide variety of areas including international trade law and private law
- * Translation of legal documents and reviewing of contracts

Internship

Jan 2003 - Present

Rheinland-Palatinate Regional Office, Brussels

- * Working with EU institutions e.g. the European Parliament
- * Writing weekly reports

Internship

Jan 2004 - Present

German Embassy, Bangkok, Thailand

- * Evaluating and writing analytical reports for the Department of Foreign Affairs in Berlin e.g. on the state of the economy in Thailand
- * Application of visas
- * Cases of child custody
- * Accreditation of foreign documents
- * Working on enforcement of international claims

Education

Master of Laws (LLM)

Jun 2008

University of Waikato, New Zealand

German Law Degree

Sep 2002 - Jun 2007

Munster University, Germany

Undergraduate law courses

Sep 2001 - Jun 2002

Nottingham University, England

Undergraduate law courses

Sep 1999 - Jun 2001

Bielefeld University, Germany