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|  | Deepak B. Bavishi |
| PMP® Certified Senior Executive |
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|  | +91- 99202 86567 |  | SUMMARY |
|  | deepakbavishi@yahoo.com |  | Innovative, performance-driven executive with significant experience in $MM product and project management. | Over 20 years of experience guiding and motivating cross-functional teams. Highly creative with strong technical expertise and international business acumen. Proven record of identifying and implementing process improvement to improve revenue, workflow, and customer satisfaction.  |
|  | Mumbai/ Maharashtra |  |
|  | www.linkedin.com/in/deepakbavishi |  |
| * ***Team Size Handled > 180***
* ***Revenue > $18 M***
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| Skills* ISMS, SOX Compliance
* Delivery Manager
* Program Management
* Product Management
* Resource Management
* Client Relationship Management
* Customer Service & Retention Improvement

certification* PMP®
* ITIL ® V3
* AINS 24, LOMA® 281

Education* MBA (Information Systems)

NMIMS, Mumbai, India2007-2010* MS (Software Systems)

BITS, Pilani, Rajasthan, India2004-2006* BE (Computer Engineering.)

North Maharashtra University1994-1998ReferencesAvailable on Request |  | Experience

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| **Present** |  | **AVP *(Link Intime India Pvt. Ltd)*** * Digital Transformation, Account Revenue Management
* Escalation Management
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| **2019** | **Program Manager *(Independent Consultant)**** Managed Portfolio management
* Drive new investment proposal
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| **2018** | **Head of IT -Applications *(Onward eServices Ltd)*** * Vender Management, Team performance appraisal
* Gross Margin improvement, Metrics driven project tracking
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| **2017** | **Program/ Project Manager (*Majesco*)** * Product Management, Resource demand forecasting
* Client Relationship Management
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| **2016** | **Senior Project Manager *(L&T Infotech Ltd*)** * Managing ADM engagements in multiple domains
* Program Management, Resource Management.
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| **2014** | **Senior Project Manager (*Asterminds- Vendor Partner with MCS*)*** Handling projects in multiple domains
* Vendor Management, Capacity Management
 |
| **2013** | **Project Manager (*IBM India Pvt. Ltd*)*** Strategy Management
* Create, architect, and implement strategic changes.
* Risks/issues/changes management
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| **2011** | **Project Manager** **(*Lionbridge Technologies Pvt. Ltd*)*** Sarbanes Oxley (SOX) compliance projects
* Delivery team management and process improvements
 |
| **2006** | **Executive- Web Solutions** **(*Reliance Communication Infra. Ltd*)*** Reviews, establishes project scope, control
* Scheduling and tracking projects
* Controls project requirements, change management
 |
| **2000** |

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***CAREER HISTORY***

* **Associate Vice President (Program Manager IT Applications)**

***Link Intime India Pvt. Ltd / Jan 2019- Till date (2 Yrs 6 Months)***

Program Management

* Managed **Portfolio Budget**, Controlling initiation of new project in line with portfolio need, available budget and capacity
* Actively Lead Red (Due to Schedule/Budget) projects to get back to Green
* Present Portfolio Status in Executive Steering Committee Meetings
* Drive **Resource Capacity Planning** exercise for coming year
* Drive Transformation Roadmap initiative to improve Productivity, Quality, Customer Satisfaction etc.

Finance Management

* Monthly **Billing and invoicing**
* Monthly Revenue Recognition
* Calculating **Gross Margins** for new proposals
* **Consultant (Program Manager)**

***Independent Consultant / Mar 2018 – Jan 2019 (11 Months)***

Project Manager

* Prepare **Project plan**, identify all significant activities & resources need
* Analyse **critical path**, identifies potential **issues, risks & mitigation plan**
* Identify and manage priorities and task across multiple projects
* Identify and **negotiate timelines, budgets & specifications**
* Managed **scope** & ensured delivery on **schedule**, within budget & with **quality**
* **Head of Information Technology – Application Development**

***Onward eServices Ltd, Mumbai / Feb 2017 – Mar 2018 (1 Yr 2Months)***

***Clients: APM Terminals India Pvt. Ltd.(Maersk Group companies)***

Delivery Management

* Owned delivery of work performed from **offshore locations** and vendors
* Improved productivity and reduced third party dependency by **Culture of Innovation**
* Managed **Development, QA and Services team, Unblock** team from **technical challenges**
* Resource management (Foster Employee Engagement, Training, opportunity, motivation, appraisal, promotions etc.)
* Budget planning and tracking for Travel, celebrations, hardware etc.
* **** Program/Project Manager**

***Majesco Software Solutions Pvt. Ltd, Pune / Apr 2016 –Sep 2016 (6 Months)***

***Clients: Unum, UK***

Resource Management

* Resource **demand forecasting,** Junior resource **billability**
* Technical **reskilling , cross-skilling, up-skilling** of resources
* Resource induction, assignment, release, relocation
* **Employee calibration** to map team members performance at account level
* Managing projects in **Agile/Scrum environment**, including **sprint planning** with Product Owner, resource allocation, managing Agile Scrum ceremonies (daily Scrum Meeting, Scrum of Scrum) and preparation of Release Note as per Sprint
* Facilitating Sprint Planning & Review meetings, facilitating Sprint Retrospective meetings, managing the Product and the Sprint backlog and authoring Sprint artifacts and processes

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* **Senior Project Manager**

**Larsen & Toubro Infotech Ltd, Pune / Aug 2014 –Oct 2015 (1 Yr 2 Months)**

*Client’s: Munich Re, Hartford Stream Boilers, Viacom*

Portfolio Management

* Managing **ADM engagements** in **multiple domains** with depth understanding of deal structures and delivery models
* Leading responses to **RFI / RFP / RFQ**
* Managing **PMO team**
* Leading **Organization initiative**
* Leading initiatives for **Process Standardization** & **Quality Improvement**

Program Management

* Drive Resource Capacity Planning exercise for coming year
* Partner with Product Organization to define **Product Strategy**
* Tracked different Metrics ( Defect Density, Budget, Schedule etc.) and set initiatives to improve score
* **Customer Satisfaction** initiative
* **Senior Project Manager**

**Aster Minds Enterprise Solutions Pvt. Ltd, Mumbai / Jul 2013 –Aug 2014 (1 Yr 5 Months)**

*Clients: Vodafone, Aditya Birla Soft, Tata Motors, MIDC*

Project Management

* Handling **multiple domain** **project** with vendor partner at Microsoft Consulting Services (MCS)
* **Vendor management** collaborates and monitors the project progress
* Mitigating and solving escalations with urgency and determination
* Analysed requirements, preparing program specifications and detailed Design
* Handed relevant technical communication with Onsite Coordinator , Client’s Signoff
* **Project Manager**

**IBM Global Business Services, IBM India Pvt. Ltd, Pune / Aug 2011 – Apr 2013 (1 Yr 11 Months)**

*Clients: Idea, Barclays, IIFL*

Project Management

* Handed relevant **technical communication** with Onsite Coordinator / Client.
* Besides being a team lead, was responsible for **quality of deliverables** sent to onsite
* As a **Defect Prevention** Representative, track defects & establishing ways to control
* Managed **Development, QA and Services** **team**
* **Project Manager**

**Lionbridge Technologies Pvt. Ltd., Mumbai / May 2006 – May 2011( 5 Yrs 1 Month)**

 *Clients: Golden Venture, Person, Lionbridge, Microsoft, Nokia*

Project Management

* Handled Sarbanes Oxley (SOX) compliance projects
* Analyzed requirements, preparing program specifications and detailed Design
* Manage deliverables which meet the requirements & quality, Handed relevant technical communication
* Code Review and guide team with best practics, MS-SQL, Prepared and Review Unit Test Cases
* **Executive - Web Solutions**

**Reliance Communication Infrastructure Ltd., Mumbai / Nov 2000 – May 2006 ( 5 Yrs 7 Months)**

*Clients: Internal portal development for Reliance Energy Ltd, and Reliance group of companies*

Development & Documentations

* System Requirement Collection, Analysis & Design
* Coding using Power builder, VB, ASP, MS-SQL, ORACLE
* Unit Testing, Prepared QMS documents (ISO 9001:2000) & User Acceptance Test