

Rajbir

AbuDhabi, Banyas East

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Personal profile

I am a hard worker with good communication skills who works effectively in a team and has the ability to meet deadlines. I am a people person and am looking for a new challenge where I can use my existing skills and further develop my career

KEY ACHIEVEMENTS

Marketing

- Experience of territorial marketing, account management and client relations and retention.
- Writing detailed sales forecast report for senior company managers.
- Gathering industry data and analyzing spend patterns to highlight the potential for future growth.
- Communicating new products to potential clients.
- Proven ability to maximize sales opportunities by creating professional sales script and building rapport with potential new and also existing customers.

Management

- Willing to accept responsibility and be accountable.
- Created a regional sales reporting and performance monitoring system
- Monitoring and reviewing the performance of sales teams, to ensure targets are met.
- Responsible for monitoring sales levels and patterns on a weekly and monthly basis to identify and predict any potential problems.

SKILLS

- Brand launch
- Business development
- Product advertising
- Loss prevention
- Planning Promotions
- Competitor analysis
- Microsoft office
- Knowledge of computer
- Making of cash flows
- Knowledge of computer

Education

April 2011 - March 2014

New Indian model school (Alain)

April 2014- March 2016

Shining star international school (Abu Dhabi)

Language

English, Hindi, Punjabi