

EJAZ AHMAD

Finance Manager with 20 years of experience in Financial Management, Developing & Implementing Financial Systems, P&L Accounting Functions, Cost Reduction, Automation and Tax Strategies, Budgeting & Forecasting, etc., seeking a position as Chief Finance Officer/ Finance Manager/ Finance Controller, preferably in Shipping/ Cargo/ Freight/ Construction/ Manufacturing sectors.

EXPERIENCE

JVK SHIPPING | DUBAI | UAE
(Providing end to end Sea Transport solutions)
Finance Manager
November 2018– March 2021

- Lead the **Modelling, Planning & Execution** of all financial processes.
- Oversee all the daily operations of the business unit & the organization.
- Ensure the creation and implementation of short-term & long-term **strategic policies** designed to grow the business.
- Achieve financial objectives by preparing an annual **budget**, scheduling **expenditures**, analysing **variances** and initiating corrective actions.
- Project monthly, quarterly & annual **revenue, margin & income projections** for the entire company.
- Deliver **financial evaluation & assessment** of company performance for the management, including **Gross Profit & P&L**.
- Review key **Financial & Operational** business metrics like **Revenue & Margin** versus the actual figures.
- Coordinate with the department during the month-end closing process to finalize monthly **revenue** and **expenses** in preparation of monthly financial statements.
- Payroll Management/ **WPS** processing.
- Management of **VAT** training & implementation in the company.
- Developing global processes and tools in bank guarantee management.
- Provide coaching, direction and **leadership** to team members in order to achieve optimum business results.
- Act as the market expert by understanding & monitoring the **market** and **economic trends** which affect customers' needs.
- Continually scan the business environment for new **opportunities** or **threats** and take the appropriate and necessary action as applicable.
- Identify and translate **market opportunities** into new services platforms, or enhancements to existing customers, in order to generate a **sustainable revenue stream**.
- Include the demonstration of a strong business case for the company by defining features and functionality, **P&L projections**, and changes required to internal operations and delivery.
- Prepare financial and operations presentations for all **Board of Directors** meetings.
- Conduct sector-wise or region-wise **cost and pricing analysis** on an as-needed basis to ensure consistency.
- Directly manage the key functional managers and executives in the business unit.
- Ensure the development of **proactive programs** to track targeted goals and objectives.
- Oversee the entire operations of the Finance department, set goals and objectives, and design a framework for these to be met.
- Oversee key hiring and talent development programs.
- Evaluate and decide upon key investments in equipment & infrastructure.



GET IN TOUCH

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EXPERTISE IN

FINANCIAL MANAGEMENT
BUDGET & FORECAST
ESTIMATION & COSTING
FINANCIAL REPORTS
VAT/ ERP IMPLEMENTATION
MIS REPORTS
COST CONTROL
EXPENDITURE & VARIANCE
ECONOMIC TRENDS
OPERATIONS MANAGEMENT
CASH FLOW REPORTS
PROCESS IMPROVEMENT



PERSONAL INFO

Nationality: Indian
Gender: Male
Languages : English| Hindi| Arabic
DOB : 04th June 1965
Marital Status : Married
Visa Status : Employment Visa



EDUCATION

2011 Associate Member of Certified Public Accountant (CPA)
United Kingdom
1986 Bachelor of Commerce (Hons. In Advance Accounts)
Patna University, Bihar, India



PALLETCO LLC | DUBAI | UAE

(Manufacturers & Traders of Packaging solutions)

Finance & Administration Manager

August 2015– October 2018

- Prepare Financial planning and Budgeting.
- Recommend market benchmarks for Financial and Operating performance.
- Prepare and analyse monthly operating results against budget.
- Direct and coordinate Debt Financing and Debt Service Payments with external agencies.
- Oversee the formulation of financial outlooks and financial forecasts.
- Prepare Financial Analysis for contract negotiations & product investment.
- Design, establish, and maintain an organizational structure in order to aid recruitment to effectively accomplish the department's goals and objectives.
- Serve on planning and policymaking committees & as primary legislative liaison authorized to handle company financial matters.
- Oversee financial management of foreign operations to include developing financial & budget policies and procedures.



ALDUKO ENGINEERING SERVICES| MALABO |W. AFRICA

(Manufacturers & Traders of Packaging solutions)

Finance & Administration Manager

May 2013– June 2015

- Develop and implement accounting procedures including Tax Administration, Banking Procedures, Payments, Petty Cash, Invoicing, Payroll Journal, etc.
- Prepare and submit monthly reports on Sales Analysis, P&L, Cashflow, Balance Sheet, Bank Reconciliation, Audit & Compliance, Budgeting & Forecasting, etc.
- Management Travel & Reimbursement Procedures.



BPT MIDDLE EAST FZCO| DUBAI |UAE

Finance Manager

March 2010– June 2012

- Prepare monthly Financial Statements project wise or cost centre wise.
- Supervise & co-ordinate with accounting team.
- Generate analytical reports as required by the Management.
- Audit and present evaluations with auditors.



OTHER EXPERIENCE IN GCC:

RAK Global Logistics LLC |UAE **Finance Manager** 2008– 2010

Khair Polythene Rope Factory |KSA **Assistant Finance Manager** 2001– 2007

Hanco Rent A Car |KSA **Assistant Finance Manager** 1999-2001



EXPERIENCE IN INDIA:

Jagdeesh Chandra Suneja Const.& Co **Accountant** 1997-1999

Ad-Voice Advertising Agency **Accountant** 1995-1997

Motipur Sugar Factory Pvt.Ltd. **Accounts Payable Clerk** 1991-1995



TECHNICAL SKILLS

- MS Office
- Orient ERP
- ERP System I Pack
- FOCUS
- AS-400
- Tally



PROFESSIONAL SKILLS

- VAT Training (Nadia Training Institute)
- Diploma in Computer Application (Patna, Bihar)



ACHIEVEMENTS

- Maximize the collection from the customer within the credit period by maintaining a good relation with customers.
- Obtained financial support/facilities for the company from different banks in the UAE. Specially Invoice discounting of 30M for RAK Global from HSBC. OD facility for RAK Global, OD & LC facility for BPT, OD facility & Loan for Palletco.
- Implemented the ERP Accounting software in RAK Global & Palletco.
- Conducted the external audit with Backer & Tilly, Ernst & Young, etc.



REFERENCE

Available on request