# AKEEL ZUBAIR

# Sales Associate

#### **PROFILE**

Accurate and Motivated person with highly confident personality. Strong relationship builder and a good person to be around in the working place and Proficient in English language skills to convince potential customers and clients..

# **WORKING EXPERIENCE**

Jan - Nov,2021

# Sales representative

Robert Bosch Lanka (pvt) Limited

- Marketed promotions, events and new product launches effectively, growing customer bases and revenue opportunities.
- Worked with tireless drive and energy to maintain efficient sales operations during peak trading hours and promotional events.
- Used outstanding products knowledge, sales abilities and customer relations skills to drive substantial profit increases
- Performed daily store opening and closing, preparing sales floor for customers and ensuring stringent security measures.

Jul - Dec,2020

# **Warehouse Operative**

Hayleys Advantis 3PL Plus (pvt) Limited

- Listened closely to instructions, carrying out fast paced picking and packing in line with targets.
- Moved and sorted stock according to warehouse order ensuring products were easily locatable.
- Maintained high levels of cleanliness in working areas, meeting compliance standards for health, and safety regulations for continued best practice.

# **EDUCATION**

2019

# **GCE Ordinary Level Examination**

Succesfully Completed GCE Ordinary Level Examination of 2019th in Hameed - Al - Husseinie College

2008 - 2019

**General School Studies** 

Hameed - Al - Husseinie College



# CONTACT



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## **SKILLS**

## Languages

English, Tamil, Sinhala

# Interpersonal

Analytical mind, Negotiation Skills, Ability to develop strong working relationships, Patience, Teamwork Responsibility, Ability to learn things quickly

#### **Buisness**

Commercial and Buisness awareness, Good communication skills.

#### Computer

Understand operating systems, Know how to insert hyperlinks and tables on word processing applications, Conduct complex sorting, applying filters, and using different views on spreadsheets and databases