

## **APPLYING FOR SALES**



**Seble solomo.**

**Mobile No: - 0586902207**

**Email:selamas h @gmail.com**

**Dubai, UAE**

### **PERSONAL DETAILS**

Nationality	: Ethiopia
Gender	: Female
Place of Birth	: tigeray
Date of Birth	:23/02/1989
Passport No	:ep6188084
Marital Status	: Single
Visa Status	:employee Visa

### **OBJECTIVE**

As a highly motivated and creative individual, my career aspiration is to contribute the best of my services in the field of **Sales Associates** Utilize the knowledge, communication skills and efforts to work effectively in an organization. Be a responsible team player, making significant contributions to the success of the organization goals and strategic directions.

### **PERSONAL SUMMARY**

A results driven, committed and articulate suitable job with excellent communication skills and a high level of customer commitment. Multi-skilled with the ability to plan & manage territory whilst and maintaining & developing existing and new customers through ethical methods and consistent high customer service. Possessing a good team spirit, deadline orientated and having the ability to succeed in a demanding environment. Now looking forward to a making a significant contribution in an ambitious and exciting company that offers a genuine opportunity for progression.

## **EDUCATIONAL ATTAINMENT**

- ❖ High school completed
- ❖ Higher Secondary School Completed
- ☐ Bachelor Accounting

## **WORK EXPERIEN**

Lulu hypermarket sales person 2 years

Medina hypermarket cashier 1 years

Worked as a salesperson at friendship mall Addis Ababa in Ethiopia for

## **RESPONSIBILITIES**

- ❖ Listening to a customer's needs and then finding products that meet their needs.
- ❖ Taking part in and completing all company required training programs.
- ❖ Following up all sales enquiries.
- ❖ Assisting the Store Manager with their general duties.
- ❖ Dealing with customer complaints within Company guidelines.
- ❖ Helping to set up special events and promotions.
- ❖ Educating customers on the features and benefits of the company's products.
- ❖ Being mobile within a store for long periods of time.
- ❖ Building continued rapport with Customers through face to face, phone, email and direct mail interaction.
- ❖ Restocking merchandise when needed to.
- ❖ Giving regular reports to senior managers.
- ❖ Processing payments via cash and credit cards.
- ❖ Ensuring that all prices are done and all sections are well arranged.

## **SKILLS**

- ❖ Good communication skills and a excellent telephone manner.
- ❖ Able to sell to large and small clients.
- ❖ Proven experience in launching new products.
- ❖ Have a professional style of communication & ability to build rapport with prospective customers.
- ❖ Merchandising

## **LANGUAGE**

- ❖ English
- ❖ Amharic
- ❖ I listen Indian and aribca

## **DECLARATION**

I hereby inform that the above statements are true to the best of my knowledge and belief. I request you to give me an opportunity to serve under your esteemed organization. If I am selected, I assure you that I will discharge my duties to the entire satisfaction of my superiors.