

# Mousab Haggar

Abu Dhabi

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Highly accomplished and dedicated Engineer with an extensive 13+ year's record of achievement and demonstrated success in conceptual and detail design, proposals and studies, and cross functional team/project leadership. Actively involved in Project Management and Considerable commercial acumen and a demonstrable record of achievement throughout a very varied career. Experience has been gained in very diverse international organizations that are recognized worldwide for quality, performance. Aggressive in identifying & resolving inefficient operational processes, perform engineering duties in planning & designing tools, engines, machines, & other mechanically functioning equipment. Strong technical background in design, product development and engineering. Highly adaptable, offering significant problem-solving skills, planning expertise, troubleshooting techniques and a proven ability to implement innovative solutions and optimize resources to achieve cost effective results. Authentic and energetic leader, who works well with others and with the customer, has strong presentation and communication skills, and related experience in manufacturing and quality assurance. Excel in unpredictable & hectic environments.

- Project Management.
- QA/QC.
- Operations Management
- Vehicles Workshop Management.
- Transportation Management.
- Budget Analysis & Cost Control.
- Sales

Willing to relocate: Anywhere

## Work Experience

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### **Marketing & Sales Executive**

International Company for furniture - KSA - Jeddah, SA

2012 to 2017

#### Main Duties

- Executing day to day marketing activities
- Planning, developing and implementing effective marketing communication
- Research and build relationship with new clients
- Identifying potential customers and the decision maker within the client organization
- Present new products and services and enhance existing relationships
- Work with technical staff and other colleagues to meet customer needs
- Submit weekly reports
- Entering all required data for sales onto the company system
- Creating invoices and sending out to customer following a sale
- Investigating and resolving queries from customers
- Providing assistance to other members of the sales team

## **Marketing & Sales Specialist**

Elayham Engineering Enterprise Sudan, Khartoum  
2009 to 2012

### **Main Duties**

- Promotion and sell company's products.
- Serve existing customers by receiving their orders & implement it.
- Search new Customers.
- Submit Quotations & Negotiation with customers to complete a Transaction.
- Submit invoices and collect sold goods funds.
- Resolve Customers' Complaints, by searching the problem reasons & give them the best possible solution.
- Keeps management updated to my activities by make weekly & monthly reports.

## **Transportation Supervisor**

Belladonna Depots Services Sudan, Khartoum  
2007 to 2009

### **Main Duties**

- Manage and oversee daily transportation activities
- Determines workflow and scheduling.
- Monitor the transportation budget to ensure funds are properly utilized and implement organizational objectives as dictated by management.
- Allocating driver assignments.
- Ensuring safety standards.
- Maintaining all vehicles in top working order.
- Building good relationships with customers and addressing complaints.

## **Mechanical Technician**

Al-safwa Automobile Company Sudan, Khartoum  
2005 to 2007

### **Main Duties**

- Perform maintenance and repair on customer Vehicle.
- Perform basic auto care and maintenance tasks such as oil change, fluid level check, and tire rotation.
- Repair and replace break pad, wheel bearings, sensors and other parts.
- Perform routine maintenance and general mechanic on vehicles.
- Willingness to learn with hands-on training.
- Carry out quality inspection.
- Help keep repair shop clean and organized.

## **Education**

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### **Master of Business Administration in CERTIFICATES & TRAINING**

University of Khartoum  
2009

### **B.Sc. Hons of Engineering in textile Engineering**

Sudan University of Science & Technology

2004

## Skills

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Computer & IT: Microsoft Office(TM) / Windows(TM)., Language: English, Fluent / Arabic, Native,  
Strength: Self-motivation and honesty / Decisive and forward thinking, with strong vision and strategic capability / Ability to network and liaise with clients at every level / Capable of operating within highly competitive industries / Excellent communication skills both written and verbal / Motivational and credible with highly effective interpersonal skills / Ability to persist with a task until objective is achieved / Strong and quick acquiring of new technologies.