



# AJEESH NADH G

## CARRER OBJECTIVE

Work in a globally competitive environment on challenging Assignments, and make contribution to the organization to the best of my ability and to develop new skills and share my knowledge while interacting with others and achieve new height

## CONTACT DETAILS



Dubai, UAE



+971504436061



Ajeeshnadh1794@gmail.com

## LANGUAGE PROFICIENCY

English

Hindi

Malayalam

## COMPUTER PROFICIENCY

● SAP ● MS Office ● ORACLE

## HOBBIES



Travelling



Cricket



## PROFESSIONAL SYNOPSIS

27<sup>th</sup> July 2019-28<sup>th</sup> July 2021 (SKECHERS) APPAREL GROUP at SKECHERS as a SALES ASSOCIATE

19<sup>st</sup> December 2015 -20<sup>th</sup> July 2019 (SUNGLASS HUT) DLF BRAND LMT at IGI Airport Delhi SUNGLASS HUT as a SENIOR SALES ADVISOR

### Key Deliverables:

#### Financial:

- Generate Sales for the assigned category
- Assist in completing price changes within the department.
- Maintains all records of the stock, sales, billing, cash and cheque receipts, payments, And account books
- Execute plans to maximize sales as set by the immediate superior.
- All records are maintained on the computer and in paper (receipts/coupons/slips etc.)

#### Customer:

- Ensure that each customer receives outstanding service by providing a friendly environment, which includes greeting and acknowledging every customer, maintaining solid product knowledge and all other aspects of customer service.
- Assist customers in locating merchandise.
- Communicate customer requests to management.
- Maintain an awareness of all promotions and advertisements and inform the customer on the same.
- Handle customer queries & complaints.
- Give tours of facility and provide customer feedback.

#### Operational:

- M Assist in floor moves, merchandising, display maintenance, and housekeeping
- Assist in processing and replenishing merchandise and monitoring floor stock.
- Participate in year-end inventory and cycle counts.
- Assist in ensuring achievement of set targets in terms of service standards for customer transactions and operations

#### People Management:

- To facilitate the professional & personal development of the subordinates.

- To cultivate, promote and maintain company's culture through teamwork, collaboration, development of people and achievement of targets.
- To manage and motivate the store team to increase sales and ensure efficiency
- To ensure timely review and feedback takes place for all store employees

### **Inventory Management:**

- Coordination with warehouses for stock movements.
- Ensuring the optimum stock levels (net week cover).
- Implementation of system to control pilferage/shoplifting.

**19<sup>st</sup> December 2015 -20<sup>th</sup> July 2019 (SUNGLASS HUT) DLF BRAND LMT at IGI Airport Delhi**  
**SUNGLASS HUT as a SENIOR SALES ADVISOR**

### **Key Deliverables:**

### **Sales and Operations**

- Co Taken care of respective section & ensured good visual display.
- Preparing all the reports relegated to store function as daily sale, attendance, inventory, petty cash, banking etc. and having sent to concern person.
- Maintains safe and clean environment by complying with procedures, rules and regulations.
- Followed the opening & closing process according to DLF BRANDS SOP.
- Followed policy of never let any customer go not attendant from our store.

### **DRIVING LICENSE DETAILS**

- License no        2751601
- Expiry date     : 20-02-2024
- Place of issue   : Abu Dhabi



### **ACADEMIC**

**10th from H.S.C Paravoor**

**10+2 from H.S.C bhoothakulam**

**B.B. A from Bharti University**



### **PERSONAL INFORMATION**

Fathers Name : Mr. Gopinath Pillai  
 Date of Birth : 17/09/1994  
 Marital Status : Married  
 Nationality : Indian  
 Passport No : M0939111

### **DECLARATION**

I hereby declare that the information furnished above are true and correct to the best of my knowledge and belief

Date:  
 Place: Dubai

Ajeesh Nadh G