

MOHD KAMRAN

Salesforce Developer and Administrator
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[📁 Portfolio](#)

Objective

4x Certified Salesforce Developer and Administrator with 1.5+ year of hands-on experience in designing and implementing Salesforce standard and custom solutions. Proficient in Apex, Triggers, Visualforce, and Lightning Web Components (LWC), with a solid understanding of Salesforce configuration and customization. Skilled in implementing various business use cases using Salesforce platform capabilities like Sales Cloud, Service Cloud and Experience Cloud.

Experience Highlights

- Hands-On Experience in Aura Framework and Lightning Web Component (LWC),
- Extensive Experience in implementing Salesforce Security Models, like Sharing Settings, Role Hierarchy, Sharing Rule and manual sharing.
- Good Experience in Apex Classes, Apex Triggers, SOQL, SOSL and Visualforce pages to customize the Salesforce Application based on business requirements.
- Integrated Salesforce Application with Weather Forecasting App using Apex Rest API.
- Real-Time Experience in different types of flows (Screen Flow, Auto-launch flow, Record trigger flow, Schedule-Triggered Flow.)
- Extensive Experience in Salesforce Automation Tools, like Flows, Process Builders, Workflow rules and Approval Process
- Experience in Bulk Data Manipulation (DML) in Salesforce using Batch-Apex and Schedulable
- Good Experience in Salesforce asynchronous processes like Future method, Queueable Apex and Batch Apex.
- Hands on experience in implementing data models using fields objects and relationship fields (lookup and master)
- Good experience in Visualizing data in Salesforce using report and dashboards.
- Extensive Experience in Product Development Life-Cycle (Scrum Model, Agile Methodologies).
- Excellent Customer facing and Client Management Skills.

Projects

Startup, Tech Pharma (Salesforce Developer & Administrator - Remote).

Jun 2023 – Sep 2024

Responsibilities:

- Followed the Agile Methodologies scrum model throughout the projects to complete the user stories.
- Responsible to complete the user stories using appropriate Salesforce capabilities like Lightning Components, Apex Classes, Triggers, Visualforce Pages, Flows, Approval Processes and Quick Actions.
- Automated the Sales Cloud Lead conversion process using the *convertLead* Database method based on the lead status field as part of one user story.
- Implemented the Case Management module of Service Cloud introducing record types, page layouts, case assignment rules, auto response rules and escalation rules.
- Created Lightning component to display the list of completed activities on case object and having options to sort and filter based on parameters.
- Created multiple quick actions as part of different user stories and business needs.
- Created multiple reports and Dashboards for leads and cases to visualize the data in different ways.
- Written Test Classes to increase the code coverage of few existing classes as well as new classes.
- Involved in requirement specification and user stories grooming with product owner
- Responsible implementing data model for business requirements using custom fields, objects and relationship fields (lookup and master details).
- Good communication and interpersonal skills.

Salesforce Training

Mar 2023 – June 2023

Salesforce Developer and Administrator

India

- Designed, developed, and maintained Salesforce solutions. Configured Salesforce applications, including building Flows and custom applications.
- Implemented security configuration methods and managed user permissions. Created and customized dashboards, reports, custom objects, and standard objects.
- Conducted hands-on deployment and guided junior developers in flows & security.

Training Projects

Weather Forecast App / *Lightning Web Component, Apex, Open API*

Jun 2023

- Utilize Apex classes to interact with a third-party weather API, Open Weather Map to fetch real-time weather data. Implement Apex logic to process and store weather data, handle API responses, and manage any required data transformations.
- Design and build Lightning Web Component components to display weather information on Salesforce pages.

Spammer Detection Model for Product Fake Reviews on Amazon/

March 2022

- Developed a model using advanced machine learning algorithms and natural language processing techniques.
- Enhanced the integrity and credibility of user-generated content within consumer feedback.
- Deployed the model to separate genuine product insights from deceptive or spammy contributions.
- practices such as inheritance to create different account types and databases.

Technical Skills

Languages: Java, HTML, CSS, JavaScript.

Salesforce Development: Apex Language, Apex Classes, Apex Triggers, SOQL, SOSL, Visual Force Pages, Aura Components & Controllers, Lightning Web Component,

Salesforce Administrator: Flows, Workflow and Approvals Process, Report and Dashboards, Custom Objects, Standard Objects, Data Security, Data Managements, Data Modeling.

Certifications

Salesforce Certified Administrator	Credential ID: 4112449	Feb 2024
Salesforce Certified AI Specialist	Credential ID: 5236060	Nov 2024
Salesforce Certified AI Associate	Credential ID: 5204714	Nov 2024
Salesforce Certified Associate	Credential ID: 3547489	Nov 2023

Education

Aug 2019 – Aug 2023

Shadan College of Engineering and Technology

Bachelor of Technology in (Computer Science)

Trailblazer profiles: [Click here](#)

Languages: English, Hindi, Urdu