

# SAMSUDDEEN M A



## PERSONAL INFORMATION

- **ADDRESS:** Karnataka, India
- **CONTACT NUMBER :** +971529812886
- **E-mail:** [samsunaana@gmail.com](mailto:samsunaana@gmail.com)
- **MARITAL STATUS:** Married
- **NATIONALITY:** INDIAN
- **LIVES IN:** SHARJAH
- **RELIGION:** MUSLIM
- **PASSPORT NUMBER:** R3961468

## OBJECTIVES:

Obtain a challenging leadership position applying creative problem solving and lean management skills with a growing company to achieve optimum utilization of its resources and maximum profits.

## EDUCATION QUALIFICATION

- ❖ **Diploma in Health and Safety Environment** - Completed 2015
- ❖ **Bachelor of Arts** - Completed 2013
- ❖ **2nd PUC** - Completed 2010
- ❖ **Secondary School Leaving Certificate (S.S.L.C)**, Karnataka Board- Completed 2008

## TECHNICAL ACHIEVEMENTS:

- ❖ First aid: St. John ambulance (India)
- ❖ Undergone basic training in fire prevention and firefighting (Government of Karnataka)
- ❖ Basic Computer

## ABILITIES:

- ❖ Good observer and fast learner, good at human relations
- ❖ Positive thinker, ambitious,
- ❖ Leadership quality
- ❖ Good in communication skills
- ❖ Responsible, potential to convince people.
- ❖ Positive attitude, commitment to work, has patience, sincere and Punctual.
- ❖ First Aid Training

## LANGUAGES KNOWN

- ❖ ENGLISH
- ❖ HINDI
- ❖ KANNADA
- ❖ MALAYALAM & TAMIL

## **WORK EXPERIENCE:**

### **❖ CREATIVE ADS**

Position: Marketing and Management

Period: June 2020 to February 2021

- Maintaining fruitful relationships with existing customers
- Pitching products and services
- Research organizations and individuals online to identify new leads and potential new markets
- Planning and overseeing new marketing initiatives / Helping to plan events, projects and campaigns
- Attending conferences, meetings, and industry events
- Developing quotes and proposals / PowerPoint presentations and sales displays
- Contacting suppliers and keeping a detailed list
- Filing, documenting and reporting daily activities/ Create reports on marketing and sales metrics, like conversion rates
- Admin related tasks as requested
- Working with the marketing team
- Doing day-to-day administrative tasks
- Helping to run social media accounts
- Gather and analyze consumer behavior data (e.g. web traffic and rankings)
- Coordinate with the other departments to create advertising material (e.g. brochures and newsletters)
- Keep organized records of marketing metrics and results of past campaigns
- Conducting market research/ Monitor competitors' marketing activities

### **❖ CAFÉ FALOODA THALACHERRY**

- **Position: Manager.**
- **Period: January 2018 to September 2019**
- Trained cafe
- Employees to consistently exceed customer's expectations and provide superior service.
- Operated headset to take orders from drive-thru, detailed costs to customers and collected payments returning coin, bills, payment cards and receipts.
- Devised, deployed and monitored processes to boost long-term business success.
- Taught servers and cashiers to promote high profit products and capitalise on cross selling opportunities.
- Kept cafe in full compliance with health code standards and achieved serve safe certification for cafe.
- Supported customers with unique dietary challenges with customizable menu offerings and suggestions.
- Developed and maintained relationship with customers and suppliers through continual communication and networking.
- Built loyal account base and long term business relationship with personal accounts.
- Interacted well with co workers and customer's to build connections and nature relationships.

❖ **Om Sai Intex Pvt Ltd, Bangalore, Hyderabad, INDIA**

- **Position: Environment Health and Safety Supervisor**

- **Period: December 2015 to October 2017**

- Conducting HSE trainings.
- Insure that there is strict implementation of permit system.
- Ensuring personal protective equipment (PPE) compliance.
- Monitor the installation of critical components such as valves, wellheads and other structural components.
- Inspections of equipment, plants and facilities for safety compliance and take corrective actions.
- Identify and mitigate environmental impacts of processes.
- Routine inspections of system to ensure technical specifications such as pressure and temperature are within specified range.
- Training for scaffolding, slinging and rigging.
- Conduct Mock Fire Drills and emergency evacuation procedure.
- Preparation of Emergency Response Team.
- Issue Hot Work, and confined space entry permits.
- Provides technical assistance on matters related to work place safety and security and advising on proper record keeping requirements.
- Involving in all health and accident investigations.

❖ **VEDHA Engineers & Contractors Private Limited, Bangalore, INDIA**

- **Position: Safety Officer**

- **Period: June 2015 to December 2015**

- Develop and provide individual counseling and on site and classroom training to staff on safety topics such as: transportation/ traffic safety; personal protective equipment; behavior based safety; lifting/back safety; equipment safety.
- Supervision of personnel, equipment, machines, and the environment where all lifting/shifting operations are involved.
- Monitor the organizations compliance with applicable laws and regulations.
- Accompany inspectors during significant visits to the worksite.
- Conducts regular safety audits of the workplace including the inspections of facilities, worksites, equipment, work practice and safety devices to ensure compliance with required workplace safety standards, regulations and the organizations HSE policy.
- Supervise as well as coordinates activities of workers engaged in erection plus operating machine to hoist and convey machinery and equipment like structural beams, metal tanks, wall floor slabs at site.
- Prepares monthly, quarterly, and annual reports and maintains proper documentation to conform with record keeping requirements of the company's HSE policies.

❖ **WIN Books Thiruvananthapuram, Karnataka,**

- **Position: Marketing**

- **Period: September 2013 To June 2014**

- Described merchandise and explain operation of merchandise to customers.
- Maintained knowledge of current promotion policies regarding payment, exchanges and security practices.
- Placed special order and call stores to find describe items.
- Recommended Merchandise based on customer needs.
- Answered customers questions and address to problems and complaints in person advice via phone.

**DECLARATION**

I hereby declare that all the above-mentioned statements are true and correct to the best of my Knowledge and belief.

A handwritten signature in black ink, appearing to read 'Samsuddeen M A', with a horizontal line underneath.

**(SAMSUDDEEN M A)**