

## MD MUDASHIR KHAN

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Bahr Al Arab Street, Industrial Area 4, Double Cola Road, Sharjah



### Objective

To enhance my professional skills, capabilities and knowledge in an organization which recognizes the value of hard work and trusts me with responsibilities and challenges.



### Experience

#### Bhandari Automobile Maruti Suzuki Arena

05/02/2020 - 31/06/2020

Trainee Relationship Manager

- Maintaining and developing relationships with existing customers .
- Generating lead and build relationships with these new prospects through cold calling
- Visiting potential customers for new business .
- Representing my organisation at trade exhibitions, events and demonstrations.
- Reviewing my own sales performance, against targets given .

#### Maruti Suzuki Arena Dewars Garage Ltd

13/07/2020 - 30/09/2021

Relationship Manager

- Meeting with clients virtually or by taking appointment for Visit
- Demonstrating and presenting products
- Establishing new business
- Working towards monthly or annual targets.
- Negotiating and closing deals
- Handling complaints or objections of customers to build relationship with them.
- Collaborate with team members to achieve better results.
- Maintain database of Prospects and Current Customer
- Build new strategies to increase sales



### Achievements & Awards

Performer of the Month of November 2020 for selling 17 cars in a month.

Awarded with the title of Emerging Star 2020 .



### Education

#### Salkia Shree Mishra Vidyalaya (Kolkata)

2015

WBBSE

64.2%

#### Khalsa English High School (Kolkata)

2017

WBCHSE

56.6%

● **George Telegraph Training Institute (Kolkata)**

2020

Diploma in Automobile Engineering

69.15%

● **Bosch**

2020

Automobile Electronic and Electrical Technician

A



**Skills**

Ready to take responsibility

Quick learner and Good Impersonal Skills

Excellent communication skill

Enthusiastic and Passionate

Excellent computer skills

Self Motivated



**Language**

English

Urdu

Hindi



**Personal Details**

Date of Birth : 26/10/1997

Marital Status : Unmarried

Nationality : Indian

Father's Name : Jabir Khan

Religion : Muslim

Gender : Male

Passport No : V0978969

Passport Expiry Date : 24/03/2031

Visa Type : Visit Visa

Entry Date : 30/09/2021



**Declaration**

I hereby declare that above information is correct and true to the best of my knowledge and belief.