

# Mohamed Mustafa

Sales Manager

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## Objective

Looking for an exciting and dynamic role where I can utilize my skills and experience to drive tangible results. Passionate about joining an organization that fosters a culture of innovation, continuous learning, and personal growth.

## Personal Information

Gender : Male

Nationality : Sudanese

Date of Birth : 28.08.1995

## Education

### APTECH Computer Education

Feb 2015 – Jan 2020

Diploma Of Higher Education, Software Engineering

## Experience

### Sales Manger

Nov 2022 – CONTINUE

PERTROLEEN LUBRICANTS AND GREASE MANUFACTURING

- Negotiated contracts and closed deals with major distributors and end-users .Conducted market research to identify and target new customer segments .Coordinated with marketing and product development teams to align strategies and promotional activities.

### Sales Executive

Feb 2021 – Aug 2022

SANABLE FOR GAS AND PETROLIUM

- Developed and executed sales strategies that expanded market share and improved customer satisfaction . Provided technical support and product demonstrations to clients, addressing their specific needs .Assisted in the development of sales collateral and marketing materials.

### Sales Supervisor

Jan 2020 – Jan 2021

ALRAWASY COMPANY

# Skills

Market Analysis

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Strategies

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Customer Relationships Management

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Strategies Sales Planning

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Product Knowledge In LUBRICANTS

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Excelant Communication Skills

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Data Analysis And Reporting

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Team Leadership

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