



EXPERIENCE

KIA Experienced Consultant

Capital KIA Adyar,
Chennai, Tamil Nadu, India

Oct 2020 - Oct 2021

Roles and Responsibilities;

- Assists all walk-ins; invites them for a quick discussion about their needs and wants in a vehicle, provides suggestions and advises them of monthly promo.
- Negotiate deals on buying and leasing automobiles to the satisfaction of both the customer and the dealership with an average customer satisfaction review score of 95 percent.
- Follow up on inquiries via email, internet forms, and phone calls to ensure customers have all the information they need in order to make an informed purchase.
- Develop relationships with potential customers.

Sales Executive

Kashifa Trading Sdn Bhd, Malaysia.

Dec 2015 - April 2020

Roles and Responsibilities;

- Perform facility walk-through the assess cleanliness and Preparedness at beginning and end of shifts
- Responsible for the Sales and Expenses for the retail store
- Attend walk-in customers and ensure complete customer satisfaction
- Perform invoicing, cash management and manage accounts for the same.
- Consistently exceed daily ,weekly, monthly sales targets while maintaining costs and keeping employee turnover low.
- Created social media presence to improve marketing and develop customer outreach strategies.
- Manage store inventory.
- Share sales, inventory, profitability reports using MS Excel.

Sales Advisor

Khivraj Pearl, A Renault Motors,
Chennai, Tamil Nadu, India.

July 2014 - Sep 2015

Roles and Responsibilities;

- Demonstrates automobiles by explaining characteristics, capabilities, and features; taking test drives; comparing competitive models; explaining warranties and services
- Provide sales management information by completion reports.
- Attend sales meetings and training sessions as required.
- Follow all company policies and procedures.
- Maintain a clean and safe work area.



EDUCATION



Diploma in Automobile Engineering

from Aalim Muhammed Salegh Polytechnic College,
Chennai, India.



High Secondary

HSC from S.I.(B.M.S) Higher Secondary School,
Valuthoor, India.



TECHNICAL KNOWLEDGE

Computer knowledge : Computer Applications (MS office)

Operating system : Windows XP, Vista, /7/8, Android, IOS, MAC



AREA OF INTERESTS

- Sales (Counter Sales and Marketing)



JAMSHITH AHAMED

DIPLOMA IN AUTOMOBILE ENGG.



CONTACT



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Dubai



CAREER

Jamshith has an insatiable desire to produce results, Extensive knowledge of the Motor Industry and long track record of maximizing sales opportunities through the satisfaction and retention of customers. He has a proven background in selling cars and is someone who can deliver over and above customer expectations. Looking for a suitable position.



PROFILE

D.O.B : 22-07-1993

Gender : Male

Visa : Vist Visa

Martial Status : Married

Languages Known : English,Tamil,Malay.

Nationality : Indian

HIGHLIGHTS

- Financial Oversight
- Inventory Control
- Employee Relations
- Talent Development
- Training
- Customer Service
- Persuasive Communicator
- Motivational Leader