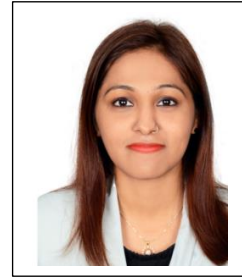


**Lakshmi. K**

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### **Career Objective**

- To work for an organization where I can apply my skills and knowledge to express myself for enhancing the prospectus of the company.
- Confident enough to utilize my skills for the betterment of the organization and thereby it can help me to achieve personal as well as organizational goals.

### **Education**

- **Master of Business Administration in Finance and HR** College: Indian Academy School of Management Studies  
University: Bangalore University  
Academic Year: 2017-2019
- **Bachelor of Business Administration in Computer Application**  
College: CMS College of Science and Commerce  
University: Bharathiyar University  
Academic Year: 2014 – 2017

### **Career Summary**

- Creating the doctor and practice profiles.
- Dealt with all the backend processing of operations involving the product.
- Discrepancy resolution through e-mails and calls.
- Coordinate with business units to support new product developments and existing product enhancements.
- Worked with development team in performance analysis of new products and enhancements.
- Worked with sales team in product promotional activities as well as with support team to provide product support and assistance to customers.

## **Work Experience**

- **Company** : **Practo Technologies Private Limited**
- **Designation** : **Product Specialist**
- **Responsibility** : **Dealt with all the backend processing of operations involving the product.**

## **Dissertation Details**

### **1. Internship**

Topic: The influence of Motivational tools on Performance of employees with reference to LKP Securities Ltd, Bangalore – 45 days Industrial training at LKP Securities Ltd, Bangalore. The main intension of this project was to get better idea about the company, to study the various motivational tools used by the organisation and its impact on employee's performance.

## **Skills**

- Good knowledge of Microsoft excel and other MS tools.
- Excellent and effective communication skills.
- Good business intelligence and Data analytical skills.
- Excellent leadership qualities.
- Proficient in four languages – English, Hindi, Malayalam & Tamil.

## **Personal Details**

Date of Birth : 24-04-1996  
Nationality : Indian  
Visa Status : Visit Visa

## **Declaration**

I hereby declare that all the information furnished above is true to the best of my knowledge and belief.

LAKSHMI.K