

YOUSSEF GAMAL

SALES MANAGER

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al maazar al shamali , Riyadh

PROFILE

Results-driven sales and business development professional with extensive experience in the automotive, sales, and artistic production industries. Proven track record of driving revenue growth, leading high-performing teams, and establishing successful business strategies. Adept at managing operations, fostering client relationships, and navigating governmental platforms.

EDUCATION

2023 - 2019

EGYPTIAN CHINESE UNIVERSITY

- Bachelor's Degree in International Business and Trade

WORK EXPERIENCE

2022 – 2024

Instruments for Artistic Production - Cairo

General Manager

- Led a startup in artistic production, achieving remarkable milestones.
- Managed large-scale projects with top production companies and global platforms like MPC and Shahid VIP.
- Oversaw business operations, client negotiations, and project execution.

2021 – 2022

OZ Tires - Cairo

Sales Manager

- Managed sales strategies and team performance.
- Achieved significant business growth within a short period.

2019 – 2021

Golden Coco - cairo

Sales Representative → Sales Manager

- Started as a sales representative at the company's launch.
- Promoted to Sales Manager due to exceptional performance.
- Contributed to a 70% increase in sales within the first year.

2016 - 2019

Japanese Auto Parts Company & Independent Car Trader
cairo

Salesperson

- Sold auto parts in a leading automotive store.
- Independently traded cars, gaining deep market insights.

SKILLS

- Sales & Business Development
- Team Leadership & Management
- Revenue Growth Strategies
- Public Relations & Negotiation
- Market Analysis & Strategic Planning
- Governmental Platform Management

PROFESSIONAL TRAINING & CERTIFICATIONS

- Public Relations & Human Resources Training – Business Link, Riyadh
- Mastered handling governmental platforms including Chamber of Commerce, Muqem, Social Insurance, and more.

LANGUAGES

- Arabic (Native)
- English (Intermediate)