

# Mohamed Imran Sadiq

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Flat No. 203, Children's park MBZ Shabia-11 near Dalma Mall, Abu Dhabi, Abu Dhabi



## PROFESSIONAL SUMMARY

Conscientious Retail Leader (Aspiring to be Area Manager): **Effectively Leading, Training** and managing team with **Exceptional** Customer service experience, **High standard** Store operations & **Promoting merchandise** to increase profits.

## SKILLS

- Goal & Detail orientated
- Staff training and development
- Merchandising
- Customer-orientated
- Consistently meets sales goals
- Active listening skills
- Natural leader
- Strategic thinker
- Mathematical aptitude
- Excellent customer service skills
- Upselling & Cross selling techniques
- Motivated team player
- Computer literate
- Skilled problem solver

## WORK HISTORY

### STORE MANAGER (ARABIC SPEAKER)

**COTTON ON, TYPO, BODY & RUBI (MEGA CLUSTER STORE)** 02/2019 to *CURRENT*

**Sharaf Retail Group | Abu Dhabi | UAE**

- Leading a team of **12** i.e. **9'** Sales associate, **1'** Store In-charge & **2'** VM
- Trained and developed new associates on **Store SOP, POS system and key sales tactics.**
- Planned budgets and authorized payments and merchandise returns.
- Generated repeat business through exceptional customer service.
- Conducted stock inventories once per quarter.

- Re-ordered inventory when it dropped below predetermined levels.
- Instructed staff on appropriately handling difficult and complicated sales.
- Scheduled and led Daily & weekly shop meetings for all employees.
- Implemented a new ordering process and identified poor work habits to Improve process effectiveness.
- Followed merchandising guidelines to present visually appealing displays
- Communicated clear expectations and goals to each team member.
- Educated customers about the brand to incite excitement about the Company's mission and values.
- Used time efficiently when not serving customers, including folding clothes and clearing changing rooms returns.
- Maintained established merchandising standards, including window, sales floor and promotional displays.
- Recognized and rewarded outstanding work performance to cultivate a Positive and collaborative customer service culture.
- Cultivated a customer-focused shopping environment.
- Preserved a perfect attendance record for Every Financial Year.
- Strategically scheduled team members to maintain optimum staffing levels at all times.

**STORE MANAGER** *01/2013 to 12/2018*

**SPLASH Landmark Group | Jordan (Levant) & Dubai, United Arab Emirates**

**STORE MANAGER** *10/2011 to 01/2013*

**Levi's | Bangalore, India**

**RETAIL SALES SUPERVISOR** *03/2010 to 09/2011*

**Madura Fashions ADITYA BIRLA | Bangalore, India**

**TEAM LEADER** *01/2008 to 03/2010*

**Raymond Apparel PARX & PARK AVENUE | Bangalore, India**

## **EDUCATIONAL QUALIFICATION**

- **Secondary Education Exam 2003**  
**Secondary Education, Seventh Day Adventist High School**
- **Mechanical Engineering 2005**  
**Diploma in Mechanical R & A/C (National Institute of Engineering) Mysore**
- **Aspiring Area Manager Business Studies, SP Jain MIR**  
**Studies Provided By LANDMARK GROUP Splash Fashions**

## **LANGUAGES**

- **English - Arabic - Hindi - Urdu & Kannada (Fluent)**

## **Driving License**

- **Available**