



Sohaib Allach

SALES ASSOCIATE

CONTACT



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Abu Hail Dubai

PROFILE

6+ years of experience as a Sales Associate. Diligent, detail-oriented, knowledgeable of all office functions, with a solid background in the retail field. Excels at multi-tasking in a fast passed environment, completing projects within a timely manner, and being organized. Superior with telephone, customer service, computer skills, and people interactions.

WORK EXPERIENCE

Sales Associate -Algiers. Action wear 2019-2021

- Greeting customers and provide an enjoyable shopping experience for all customers.
- Adhering to the execution of established safety, security, quality and store operations policies, procedures, and practices.
- Ensuring the proper execution of all assigned store level marketing programs.
- Completing all store housekeeping functions (i.e., cleaning, dusting, sweeping, mopping, emptying trash, etc.).
- Replenishing products and supplies to always ensure in-stock conditions.
- Communicating with the management team regarding customer requests and vendor-related concerns.
- Operating the cash register, scan items, bag merchandise and make/provide change for purchases.

Fragrance Specialist -Algiers. Jet7 parfum shop 2018-2019

- Attended to the customer's needs by selling fragrances that satisfy the customer's needs.
- Often recognized as a strong player by meeting a sales quota.
- Acted as a supervisor because of most of the time independently on the sales floor.
- Promoted sales therefore direct supervisor is always only a phone call away.
- Satisfied unsatisfied customers by recommending other merchandise when handling returns.
- Helped with ringing up of Purchases, promote sales of fragrance lines, assist team members, and to keep a neat and organized work area.
- Received payment by cash, check credit cards, or automatic debits Issue receipts, refunds, credits or change due to customers.

Accessory sales retailer-Algiers. AXE Shop. 2015-2018

- Explain product features and benefits by performing demonstrations and answer any questions that customers may have
- Provide information regarding prices and after-sales services and ways in which the latter can be obtained
- Suggest additional products in a bid to meet the company's and self-sales targets
- Assist customers in making decisions regarding suitable purchases based on their specific likes

EDUCATION

Highschool
2016

I benefited of 3 years of high school education

LANGUAGES

English - Basic

French -Intermediate

Arabic - Native