



CONTACT



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EDUCATION

- Course: BBA 2nd Year
University: Lucky Institute of Professional (Year 2019 to 2020)
- Higher Secondary Education (+2) from Hanwant Secondary School. (Year 2017 to 2018)

Other Activities

- National Basketball player 2017-18
- Best dancer Jodhpur 2018

PRIYANSHU DHARWANI

- DATE OF BIRTH - 1st March 2002
- Gender - Male
- Driving License - India Driving License
- Marital Status - Single
- Languages - English & Hindi

Objective

Seeking a challenging and rewarding career where my functional expertise, excellent Experience in sales, customer service, conceptual and analytical skills would be utilized. I am seeking for a chance in sale to get an opportunity to show my talent & skills, to give full satisfaction to the organization

Professional Experience

Rukmani Selection & Footwear

Leading company in Retailers of readymade Garment & foot wear.

- Welcome customers into the store; initiate the sales process, offer them qualified advise on the available products ,recommend/demonstrate appropriate products; and promote cross selling with a view to meet the customers' needs
- Provide professional till point service to close the sale and offer the customers an overall enjoyable shopping experience
- Handle customer complaints professionally and escalate any serious issues to the Manager for suitable resolution
- Maintain an up-to-date database of customers visiting the store
- Communicate to the customers the information on special offers/ sales promotion events
- Check stock levels daily and recommend orders to the Manager in order to replenish and maintain optimum stock levels

Filpkart Pvt Ltd Company

Customer Representative

- Handle many inbound and outbound calls to customers and clients.
- Identify the needs of customers, resolve issues and provide solutions
- Upsell other products wherever possible.
- Ensure you follow the customer service script provided by the company for uniformity
- Answer incoming calls and respond to customer's emails.
- Management and resolve customer complaints.
- Sell products and place customer orders in the computer system.
- Identify and escalate issues to supervisors.
- Provide product and service information to customers.

COMPUTER LITERACY

WELL VERSED WITH MS WORD , MS EXCEL INTERNET AND TALLY

Personal profile

- Good communication skill.
- Honest & Hard working...
- Knowledge in the sales field.
- Ever ready to work under pressure

PRIYANSHU DHARWANI

