

MALIK HASSAN ASGHAR

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OBJECTIVE

My goal is to obtain a position in a professional atmosphere that will present me with new and challenging ideas and concepts. My strong initiative and exceptional organizational skills, combined with my ability to work well under pressure, will enable me to make a substantial contribution to your company. I believe that a challenging environment will allow me to best utilize my skills.

PERSONAL INFORMATION

Visa Status	:	Employment Visa
Birth date	:	17-12-1997
Nationality	:	Pakistan
Religion	:	Muslim
Joining Date	:	Immediately

CORE SKILL

- Excellent understanding and proven ability to provide Excellent customer service
- Strong ability in written and oral communication skills.
- Having the ability to make phone calls by speaking clearly and slowly in a professional manner
- Having in-depth knowledge and experience of computers, IT systems and network

EXPERIENCE

Telesales Executive

(Apr 2019 – Till Now)

Organization : (MBM channel partner Etisalat)

Location : United Arab Emirates

Designation : Telesales Executive



Brief job description:

- Maintains relationships with clients by providing support,
- Produced new sales revenue through cold calling, tele-marketing, lead groups, user group meetings.
- To recommend solutions to any problems faced by the clients
- To be able to work with a team and achieve the desired results
- To provide proper information, guidance and support to the clients hence enhancing the relationships

Organization : (Al Wafiq channel partner Du Telecom)
Location : United Arab Emirates
Responsibilities : Sales Representative

**Brief job description**

- Produced new sales revenue through cold calling, tele-marketing, lead groups, user group meetings
- Organizing Sales Visits
- Demonstrating And Presenting Products
- Reviewing Sales Performance
- Negotiating Contracts & Packages aiming to achieve monthly targets.

Costumer care representative**(Jan-2016 to May-2016)**

Organization : Jubilee life insurance
Entity Type : Costumer service

Brief Job description:

- Handled high volume of costumers inquiries
- Work closely with sales representatives to meet costumer requests
- Manage/improve day to day process interaction with costumers
- Communicate and co-ordinate with internal department
- Handled surprise services from costumers

PROFESSIONAL SKILLS

Email management , Systems administration , Typing/word processing
Microsoft Word, Excel, Power point

LANGUAGE

- English
- Urdu
- Hindi
- Punjabi
- Arabic (read only)

REFERENCE

References shall be provided on demand.