

Abishek Kumar Yadav

OBJECTIVES

To utilize my knowledge and ability in challenging positions, in responsible work with potential growth. Given the opportunity, I do believe that I can offer and exceed the productivity and or valuable input timely result, and remarkable achievement, thus contributing to the prosperity of my career and to the business. Energetic employee well-versed in strong contact and organization skills. Committed to seeking solution to problem and applying extensive analytical knowledge to findings.



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WORK EXPERIENCE

Sale's Assistant / Retail store's IBN mall/ Mark and Spencer (Al Futtaim group)(Part- Time)

04/2022 - 06/2022

Dubai, UAE

- Greeting customers and offering assistance.
- Recommending products or merchandise to help customers.
- Answering questions and addressing concerns.
- Informing customers about sales, promotions and policies.
- Demonstrating how products work Taking payments for purchases and packaging purchases.
- Stocking merchandise and creating displays.
- Taking inventory and monitoring sales floor.

Sale's Assistant/ Retail Stores Expo 2020/ Event Lab

10/2021 - 03/2022

Dubai, UAE

- Greet and direct customers.
- Provide accurate information (e.g. product features, pricing and after-sales services)
- Answer customers' questions about specific products/services.
- Conduct price and feature comparisons to facilitate purchasing.
- Cross-sell products. Ensure racks are fully stocked
- Manage returns of merchandise. Coordinate with the Retail Sales Representatives team to provide excellent

Sale's Promotion/ OMNI Sun and Sand market/ GMG Groups/ IBN Mall

04/2021 - 09/2021

Dubai, UAE

- Serves customers by helping them select products.
- Drives sales through engagement of customers, suggestive selling, and sharing product knowledge.
- Greets and receives customers in a welcoming manner.
- Responds to customers' questions.
- Documents sales by creating or updating customer profile records.
- Keeps clientele informed by notifying them of preferred customer sales and future merchandise of potential interest.

Sale's Assistant/ Cashier Cantabil Store/ Dehradun

01/2019 - 02/2021

Deharadun, India

- Listening to what customers want and helping them find the perfect product for their needs.
- Constantly building product knowledge and delivering this knowledge in engaging ways.
- Setting up attractive product displays and promotional booths.
- Distributing samples and providing feedback for improvement to the management team. Meeting daily targets and submitting sales reports.
- Following up with customers and providing guidance on product selection.

SKILLS

Leadership

Communication skill

Problem solving

Time Management

Team Work

Data analysis

Computer Proficiency

Quick learner

Inventory control.

Reporting skills.

ACHIEVEMENT

Expo 2020 (10/2021 - 03/2022)

- Appetite Awards Expo 2020

EDUCATION

MBA(sale's and Marketing)
(04/2021 - 03-2022)

NEST ACADEMY OF MANAGEMENT, DUBAI UAE

BBA(H.M) (04/2016 - 01/2019)

MAYA GROUP OF COLLAGE DEHRADUN, INDIA

High school (04/2014 - 04/2016)

Management

LANGUAGES

English

Full Professional Proficiency

Hindi

Native or Bilingual Proficiency

NEPALI

Native or Bilingual Proficiency

INTERESTS

Travelling

Playing Volleyball

Cooking

Photography

Cycling