



Mohd Ali Abbas Rizvi

Retail Sales Executive

Adept and experienced in properly handling sales, managing inventory and providing quality customer service with proven track record of rich and versatile experience of four years in retail and customer service segments ready to join my new team.

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📅 21 April, 1994

WORK EXPERIENCE

Sales Executive

Unicorn Infosolutions Pvt Ltd

11/2019 - 01/2022

Apple Premium Reseller

Lucknow, India

Achievements/Tasks

- Keeps clients informed by notifying them of preferred customer sales and future merchandise of potential interest.
- Drives sales through engagement of customers, suggestive selling, and sharing product knowledge.
- Monitor progress of campaigns using various metrics and submit reports of performance.
- Follow and achieve department's sales goals on a monthly, quarterly and yearly basis.
- Processes payments by totaling purchases, processing checks, cash, and store or other credit and debit cards.
- Assists with inventory, including receiving and stocking merchandise.
- Maintain in-stock and presentable condition assigned areas.
- Ability to perform under pressure and address complaints in a timely manner.

Customer Service Executive

iEnergizer

10/2017 - 11/2019

Noida, India

Achievements/Tasks

- Maintain up to date knowledge about Sprint's products and services.
- Building trusting relationships with clients and protect the brand by maintaining a positive image.
- Keeping customers updated on the latest products in order to increase sales. Respond to customer queries about Sprint services, equipments, promotions, and billings.
- Meeting with managers in the organization to plan strategically how to innovate new funnels of service upgrades.

EDUCATION

Masters in Business Administration

Sam Higginbottom University of Agriculture, Technology and Sciences

2015 - 2017

Allahabad, India

Courses

- Finance

Bachelor of Commerce

Lucknow University

2012 - 2015

Lucknow, India

SKILLS

Ms-Excel

Time Management

Planning

Team-work

Fast Learner

Customer Service

ACHIEVEMENTS

Rising Star, Apple Premium Reseller (North Region) (11/2020 - 06/2021)

LANGUAGES

English



Hindi



Urdu



OTHERS

Nationality : Indian

Marital Status : Married

Visa Type : Visit

Passport Number : M8446709 Expiry : 07/04/2025

Hobby : Photography