



CAREER OBJECTIVE

Results-driven Sales and Service Executive with a proven track record. Seeking a challenging role to leverage strategic sales expertise and enhance customer satisfaction. Dedicated to driving revenue growth and fostering lasting client partnerships in a dynamic team environment.

SKILLS

- Customer Relationship Management
- Negotiation skills
- Communication skills
- Presentation skills
- Time Management
- Analytical Skills

LANGUAGE

English, Urdu, Sindhi

CERTIFICATION

- **Real State Science**
NUST-Professional Development Center
- **Sales & Marketing Strategy**
Global Pharmaceutical Company
- **Basic Selling Skills**
Highnoon Laboratories Limited

PERSONAL INFORMATION

Date of Birth: 09 Nov 1991
Nationality: Pakistani
Marital Status: Married
Visa Status: Visit
Visa Expire: 12 Jan 2024

ABDULLAH SOOMRO

- 📍 Al Yakoob Building, Flat 510, Al Rigga, Deira, Dubai
✉️ abdullahsoomro2428@gmail.com
☎️ +971 54 445 3439

PROFESSIONAL EXPERIENCE

- 1) **Senior Area Sales Manager** Nov-2022 – Oct 2023
Graana.com (Real Estate)
- 2) **Assistant Manager Project Sales** May 2022 – Nov 2022
Zameen.com (Real Estate)
- 3) **Sales & Marketing Executive** Feb 2019 – May 2022
Xfinity Properties (Real Estate)
- 4) **Product Specialist** Aug 2016 – Feb 2019
Global Pharmaceutical (Pvt) Ltd.

INTERNSHIP

Jublilee Life Insurance Jun 2016 – July 2016

KEY JOB RESPONSIBILITIES

- ✓ Identify and generate leads through various channels, such as cold calling, networking, and online research.
- ✓ Build and maintain a pipeline of potential customers.
- ✓ Establish and nurture relationships with clients and potential customers.
- ✓ Meet or exceed sales targets and quotas set by the organization.
- ✓ Conduct effective sales presentations to showcase products or services.
- ✓ Close sales by overcoming objections and demonstrating the value proposition.
- ✓ Provide regular reports on sales performance and contribute to forecasting.

EDUCATION

- 1) MBA-Marketing 2020
Indus University (Karachi, Pakistan).
- 2) Bachelor of Commerce 2013
Shah Abdul Latif University (Khairpur, Pakistan).

REFERENCES

Available upon request