

CURRICULUM VITAE

DANIEL ELUWA

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Dubai – U.A.E



SALES

CAREER OBJECTIVES:

Seeking a sales job that offers a vibrant workplace where I can use my solid sales experience and proven customer-relationship strengths to achieve challenging sales goals.

WORKING EXPERIENCE:

- * Waiter / Cashier New York Fries Dubai 2013 -2019
- ❖ Sales / Marketing , Micro Finance Bank OOU University Ogun State Nigeria 2010-2011
- ❖ Accountant 1 Abia State Univercial Basic Education Board Aba Nigeria 2011-2013
- ❖ Sales Derivd Commercial Broker Dubai UAE 2019 _

DUTIES & RESPONSIBILITIES:

- Greet customers and determine their wants or needs
- Discuss quality, type and number of merchandise required for a particular purchase
- Recommend merchandise based on the individual requirements
- Advise customers on care and utilization of merchandise
- Advise clients on any service or product they need information and help on
- Explain the advantage and use of merchandise to customers
- Demonstrate live how merchandise works
- Assist in displaying merchandise
- Advice customers on suitable goods to purchase
- Build customer confidence by offering them suggestions and opinions
- Document sales by creating and updating customer profile records
- Stock shelves with merchandise

- Answer queries from customers
- Report problems and discrepancies to the supervisor
- Give guidance and advice to customers on product selection.
- Balance cash registers with receipts
- Attend to customer refunds
- Keep the store tidy and clean by hovering and mopping it daily
- Deal with customer complaints

SKILLS AND PERSONAL ATTRIBUTES:

- Confidence
- Excellent interpersonal skills
- Good presentation skills.
- Excellent communication skills.
- Able to work quickly and efficiently.
- Enjoying being part of the developing team.
- Ability to lead and motivate the team to meet organization predetermined long and short term objectives.

PERSONAL PROFILE:

- Gender : Male
- Marital Status : Married
- Date of birth : 13-03-1980
- Nationality : Nigeria
- Visa Status : Visit Visa
- Language : English

EDUCATION:

- ❖ ND (National Diploma) 2005
- ❖ HND (Higher National Diploma) 2009
- ❖ Institute of Strategic Management 2010
- ❖ IOSH Managing Safety 2019
- ❖ Big Data Analytic Opportunitites Challenges and the Future 2020
- ❖ Customer Success Management Fundamentals 2020
- ❖ RETAIL SALES MANAGEMENT 2020
- ❖ SELLING INTO INDUSTRIES ,MANUFACTURING 2020
- ❖ BUSINESS FUTURES UNDERSTANDING OMNI-CHANNEL RETAILING AND SUPPLY

CHAINS

2020

ENTREPRENEURSHIP FROM BUSINESS IDEA TO ACTIONS

2020

DECLARATION

I certify that the above are true and correct to the best of my knowledge and ability.

- ❖ If given a chance to serve you, I assure you that I will execute my duties for the total satisfaction of my superiors

