Ahmed Kotp Ahmed

GENERAL INFO

Full Name: Ahmed Kotp Ahmed
Date of Birth: 4th of May 1989
Nationality: Egypt
Marital Status: Married
Location: 6th of October, Giza, Egypt

CONTACT INFO

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PROFESSIONAL EXPERIENCE

Nov 2023 to Present
(1 year and 2 months)

Sales Operations Analyst at **El Rashidi El Mizan**
Giza, Egypt

Industry: Food and Beverage Production. Company Size: More than 1000 employees
* Compiling and analyzing Monthly-to-Date (MTD) and Year-to-Date (YTD) sales performance against targets.
* Developing monthly sales targets and formulating annual sales plans.
* Preparing comprehensive company performance reports on a monthly, quarterly, and yearly basis.
* Conducting in-depth returns analysis and generating related reports.
* Making dashboards for all reports.

Oct 2017 to Oct 2023
(6 years)

Data Analyst at **Al Watania Poultry**
Giza, Egypt

Industry: Food and Beverage Production. Company Size: More than 1000 employees
* Collect and analyze data related to market trends, audience demographics, and industry benchmarks.
* Document business requirements and communicate them to key stakeholders, such as the sales manager.
* Collect detailed internal business and functional requirements, including change requests, for identifying needs and updating technical services.
* Assess existing business capabilities and identify areas for improvement.
* Continuously evaluate the performance of content and make recommendations for optimization.
* Prepare and present reports and presentations to senior management and other stakeholders.
* Support content data governance, automation, and process optimization initiatives.

Jun 2012 to Aug 2017
(5 years and 2 months)

Accountant at **Metro Markets for trading & distrebutions**
Cairo, Egypt

Company Size: More than 1000 employees

EDUCATION

2011

Bachelor's Degree in Commerce
Cairo University (CU), Egypt
Overall Grade: Fair

CERTIFICATES AND TRAININGS

Jan 2022 **Power BI Course** at Online
Data analysis using business intelligence tools (power bi)
cleaning data by power query
writing measures with Dax (m language)

Oct 2021 **Data analysis & reporting techniques using excel** at Al-Watania Poultry (Egypt)
20 Hours of using excel in data analysis including tables, pivot table, power pivot &
Power query.

LANGUAGES

- Arabic: Fluent.

- English: Advanced.

- Spanish: Basic.

SKILLS

- Advanced in Communication, Microsoft Excel, Data Analysis, Microsoft Outlook, Business Analysis, Oracle, Power Query , Computer Skills and Microsoft Office.

- Intermediate in Power BI, DAX, Dynamics AX, SAP and Operations Management.