



Linson Varghese

Date of birth: 1993/10/8

Nationality: INDIAN

Address: Dubai, United Arab Emirates

Phone number: +971525859947

Email address: linsonv810@gmail.com

PROFILE

I have nearly 7+ years of experience in targeting Driven Retail Sales Customer service and Sales and Backend job (UAE)

I have an expertise of maintaining a good relationship with customers, store operation, administration with well-developed communication skills, influencing skills and keeping a balance between customer satisfaction and organizational growth to the best

WORK EXPERIENCE

Sales Associate

Rivoli Group

📅 08/2018 – present 📍 DUBAI, UNITED ARAB EMIRATES

- Managing concept shops and delivering desired sales targets.
- Identifying current and future customer requirements by establishing rapport with potential and actual customers.
- Analyzed customer levels and planned resources according to needs.
- After-sales service plays an important role in customer satisfaction and customer retention. It generates loyal customers and increases brand value.
- Stocked and replenished merchandise according to store merchandising layout
- Completed all cleaning, stocking, and organizing tasks in the assigned sales area.
- Responsible for stocks, inventory, accounts.

Sales Executive

Intex textiles

📅 12/2014 – 07/2018

- Responsible for the entire Store Operations
- Maintains the process of inward & outward stock
- Retaining Customer relationship & Customer Satisfaction
- Interaction with the customers for the materials as per their requirements
- Resolving a satisfactory solution to customers enquires and complaints
- Provide customers with product and service information
- Document preparations for the customer complaints and rectifying them
- Generating Excel files for monthly and yearly Material Stock reports, Cost and Sale reports, cost & Sales graphs.
- Following up with the transportation department and vendors

EDUCATION

BACHLEOR OF COMPUTER APPLICATION | BCA AGRA UNIVERSITY

📅 2012 – 2014

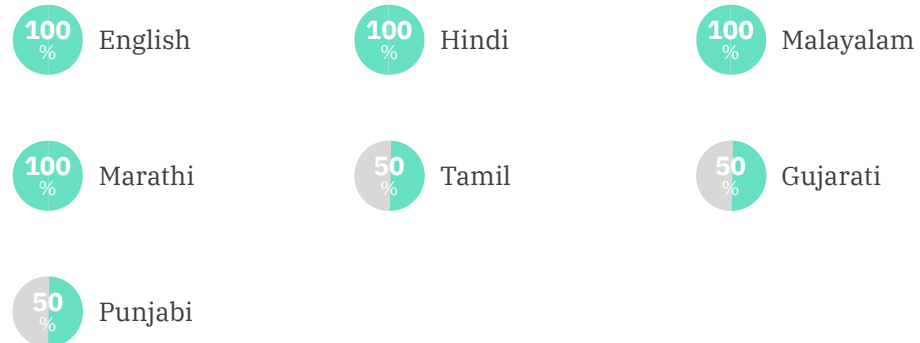
SCIENCE | HSC MUMBAI UNIVERSITY

📍 MUMBAI

SKILLS

Visual Merchandising # Store Management # Merchandising
Sales Assessments # Customer-focused Sales # CRM # Microsoft Excel
Customer Relationship Management (CRM) # Negotiation
Build Strong Relationships # Retail Sales # Sales # Loss Prevention
Exceed Sales Goals # Customer Base # Customer Satisfaction
Retail Operations # Customer Service # Microsoft Office
Microsoft PowerPoint

LANGUAGES



SKILLS

① COMPUTER SKILLS (EXAMPLE)

MS Office



CRM



Negotiations Skills



DECLARATION

I hereby declare that all details furnished above are true to the best of my knowledge and belief

Linson V Varghese