

JACOB PERVAIZ



Professional Summery

Competent professional with 4+ years of experience in: "Sales, Marketing, Business Development, Product Launching, Team Leadership, Quality Assurance & Customer Services" work in professional and most challenging environment, where I can be an asset to the company and can integrate my knowledge in the field through actual practice and theories to pursues and utilize my input specialization and personality for the benefit and excellent service of the organization

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Email:

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United Arab Emirates

Academics

HIGHER SECONDARY

Personal

Date of Birth: 8 Oct 1992

Father's Name: Pervaiz

Marital Status: Single

Visa Status: visit visa

Hobbies

Cricket

Singing

Languages

English

Urdu

Punjab

Professional Experience

National Food Industries LLC - United Arab Emirates 20 Aug 2016

to 2019

Merchandising

- Maintaining average sales per day.
- Merchandising four year Experiences in food industry
- Evaluate customer's need.
- Work on a store display.
- Organizing the effective and efficient utilization of store space.
- Working closely with the management and marketing team to increase sales.
- Working with the Marketing Manager & sales teams to achieve commercial goals.
- Involved in rearranging, remerchandising & replenishing new stock as it arrives.
- Merchandise all the good in attractive ways to attract all customers.
- Daily check of all the goods if near to expired
- Apply FIFO (First in First out) to all
- Reporting to the manager at all time
- Maintaining good hygiene of all product display
- Reporting to merchandiser supervisor

Just Gourmet CO.LLC

Dubai 28 Mar 2019 – 10 Feb 2020

Restaurant Merchandiser

- Working closely with the management and marketing team to increase sales.
- Working with the Marketing Manager & sales teams to achieve commercial goals.
- Involved in rearranging, remerchandising & replenishing new stock as it arrives.
- Analyzing sales figures and forecasting future sales volumes.
- Communicating with other retail channels on overall business plans.
- Merchandise all the good in attractive ways to attract all customers.
- Daily check of all the goods if near to expired
- Apply FIFO (First in First out) to all
- Reporting to the manager at all time
- Maintaining good hygiene of all product display
- Reporting to merchandiser supervisor

PERSONAL PROFILE

I am hard worker with good communication skill who works effectively in a team and has the ability to meet deadlines. I am a people person and am looking for a new challenge. Where I can my existing skills and further develop my career