

# HESHAM FARID SALAMA ABDELTAWAB

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**Self-motivated and dynamic Project Manager and Financial ERP Consultant with 25+ years of experience in IT, Consulting and Telecom industries including 12 years of international exposure**

**Project Management • Oracle ERP Implementation & Support • Process Re-engineering & Automation  
Technical Support • Customer Relationship Management • Team Management**

**Objective:** Seeking to be Project Lead / Senior Principal Functional ERP Consultant with a well-established organization in the Information Technology (ERP Implementation and Support) sector by utilizing expertise and following skills.

- ✓ Expertise in handling project management activities, analysis and design of Oracle Financial modules including setup of various Oracle Financial modules as per customers' requirements.
- ✓ Proficient in System Development Life Cycle (SDLC), identifying users' requirements through different fact finding techniques (interviews, group meetings, questionnaires, etc.) and driving system specifications.
- ✓ Possessing knowledge in compiling system models using different analysis design methodologies (SSADM, SSM, OMT, DFD and ER).
- ✓ Experienced in re-engineering business processes by utilizing the best available technologies and total solutions to bring it on board to suit enterprise requirements.
- ✓ Exposure in the initial design and implementation including change management of diversified technical projects within the construction industry
- ✓ An efficient team leader and player with excellent communication, interpersonal and problem-solving capabilities to achieve organizational objectives.

## Exposure in Oracle Financials

- Worked in analysis and design phases of Oracle Financial modules, incorporating all of the Oracle Financial Suite (GL, AP, AR and FA); coordinated with Oracle Consultants to provide the best business practices as per business needs; documented the analysis and design phases by using AIM methodology.
- Setup of Oracle Financial modules (GL, AP and AR) to suit evolving needs of the customer being subjected to multi-org organization and single orgs; handled issues like reconciliation, consolidation and setup of accrual & cash basis for accounting, intercompany transactions, creation of budgeting scenario and reporting on budgets entries, currency revaluation & currency translation and set up of MRC.
- Deployed testing phases in liaison with the Accounting department for 3 vital modules (GL, AP and AR) for measuring impact & expectation of the users' due to analysis and design phase.
- Set up of users' authentications and responsibilities for preventing unlawful entry to the system, protecting data and allocation of users' responsibilities that map designated functionality; the process was compiled in BR.120.
- Provided technical support and liaised with Oracle team for reporting faults and customizing process to meet users' needs; conveyed enhancements in used applications, giving business edge to Oracle Applications; set up a reporting management system for extracting data and facilitating decisions for top management.

## Professional Experience

### GFMIS Consultant to Ministry of Finance (MOF) , RPC (May 2024 –Oct 2024) Contract

- Working As a lead for CRP s a vital phase in the implementation of GFMIS for the Sultanate of Oman. The CRP's focused on demonstrating the business processes for Oracle EBS. The Sessions included all aspects related to Expenditures , Payments and Fixed Assets, Revenue and Receipts, Cash and Treasury, Accounting and Reporting.

#### **Achievement:**

- Completion of 3 phases CRPs Sessions Successfully and engagement with project stakeholders.
- Facilitating discussions between the implementation team and the delegates (attendees) during the CRP's/
- Full Exposure to the following modules : GL, AP, AR. CM, FA, iExpenses, TR, PA, PO, lproc, lsupplier, Inv.

### **Freelance Consultant (Oct 2021 –Apr 2024 )**

- Working As freelance contractor Providing off shore work for vendors locally and overseas (RFP Preparation, Gap Analysis, Impact assessment, Vendor Cost ownership, etc.)

### **Outsourced Consultant to Ministry of Finance (MOF), Beshara Trading Group (Oct 2013 – Dec 2020)**

- Working for Ministry of Finance as a focal centre of expertise, providing consulting service to the stakeholders and supporting GMFIS, Kuwait project.

#### **Achievement:**

- Redesign and re implementation of primary accrual ledgers and secondary cash ledgers for 52 entities.
- Mapping between the Accrual account set and cash account set to report on the cash set of books while maintaining the accrual entry of data for future transition into Accrual accounting.
- Maintaining the customer expectations by liaising with Oracle to resolve issues in a timely manner.
- Ensuring end of period as well as end of fiscal year closing of Oracle applications (Encumbrance PO are all received within the same fiscal year, all petty cash are being reconciled against expenses within the same fiscal year or write off without being carried forward, all cash transactions are posted in the cash set of books when their relevant accrual ones are created and posted, etc.) those process are checked for completeness for correct reporting.

### **Project Lead / Financial Lead, Beshara Trading Group / GTS Consortium, Kuwait (Jan 2009 - Sep 2013)**

- Delivered GFMIS, Kuwait project (Phases 1 and 2), Oracle foot print for Phase 1 includes financial and SCM ERP modules, rolled out to 39 SLM and AAs; Phase 2 consists of Property Management, Projects Accounting, Assets, Enterprise Asset Management, Iprocurement, Taxation and Grants modules.

#### **Achievement:**

- Successfully finalized the project for 39 Ministries and Line Agencies.

#### **Implementation / Project Manager** (Jun 2011 – Sep 2013)

- Managed the implementation of GFMIS for MOF and was responsible of tracking the deliverables in front of Project steering committee to meet the targeted milestones

#### **Load 1 Roll-out Manager for Financial Suite** (Mar 2011 – May 2011)

- Managed the roll-out of the load 1 pilot into first group including 6 Ministries and attached Authorities.

#### **Development and Integration Lead** (Feb 2010 – Apr 2010)

- Developed RICEW Tracker (includes all documents for functional and technical specification (MD50, MD70, etc.)) for tracking development work including reports, interfaces, customization, extensions, personalization and workflows as per customers' scope.

#### **Financial ERP Lead** (Aug 2009 – Feb 2011)

- Mapped business requirements to Oracle Functions, developed & reviewed BP.080 for financial modules (GL, AP, AR, CM, PSB) and initiated orientation sessions for PMO key users.
- ***Created test scripts TE040 for relevant modules and tested modules on the CRP instances.***
- ***Conducted CRP sessions for key users and resolved functional issues and gaps raised by the users.***
- Provided post implementation support for 2 sites of Ministry of Finance and Public Authority for civil service.

#### **Project Lead** (Jan 2009 – Jul 2009)

- Worked as a Project Lead within the consortium to implement Oracle Financials, Supply Chain Management within the Ministry of Finance in the state of Kuwait and ensure rollout to 29 Ministries and 12 associated Agencies.
- Responsible for handover of design documents from Deloitte Consulting.
- Attended weekly progress meeting with the MOF Steering Committee to track project progress.
- Monitored issues, tracked project milestones and utilize resources in liaison with GTS (Implementation Company).

- Prioritized project tasks as per MOF deadlines, monitored deviation and deployed preventive measures.

#### **Senior Consultant, ML Consulting W.L.L, Manama, Bahrain (Apr 2008 – Dec 2008)**

- Worked as an off shore consultant for an international firm for implementation, training and maintenance support for modelling & structuring of new processes within organizations worldwide.
- Deployed solutions like Case wise and UC4 for scheduling jobs on oracle databases.
- Implemented projects in Kuwait, Holland, Qatar for telecommunications and financial organizations.

#### **Achievement:**

- Implemented case wise for Kuwait Commercial Bank and conducted case wise study in Qatar Telecommunication.

#### **Senior Support Engineer, ORACLE Corporation, GCS (Jul 2005 – Apr 2008)**

- Worked in Global e-Business Suite Support and supported Oracle Payables across EMEA.
- Liaised with a global development team to enhance the Payables module to the best business practices, identify bugs & bottlenecks and enable seamless future releases.
- Ensured optimum utilization of resources (time, effort, skill, etc.), reduced escalations requests from the customers in coordination with the support team and achieved customer satisfaction.
- Provided data fixes to hot issues related to Accounting, Payments and Transfer of AP to GL.
- Adopted problem solving techniques and deployed structured approach in detailing solution to meet ownership and accountability of the customer experience.

#### **Achievement:**

- Received Oracle Awards for delivering customer satisfaction.

#### **Oracle Senior Business Consultant, Small Enterprise Development Organization (SEDO), Cairo, Egypt (1998 – 2005)**

- Worked in SEDO, one of the 4 programs being affiliated by Social Fund for Development (SFD) and handled design and implementation of Oracle Financial Project.
- Involved in the analysis and design phases of Oracle Financial modules to fit within SEDO's business needs; coordinating with the accountants to verify their essential requirements & future business model and compiling & documenting requirements and business processes (BR10, BR20, BR30, BR70, etc.) for future reference.
- Compiled document of gap analysis requirements for listing dispensaries between the actual world (users' work) and conceptual design of the financial modules. This process has been compiled in BR.110.
- Implemented Oracle financial modules by building the core (Accounting chart) for SEDO bases on different classifications (administrative, commercial, financial) for GL and finalizing 3 modules (AP, AR and FA).
- Analyzed, designed and implemented Reporting Management System to cater to users' requirements and provide customized diversified reports for Accounting, Budgeting, Costing and Treasury dept. including the following:
  - Simulation of General Ledger before posting accounts
  - Banks statements and breakdown of UNDP expenses
  - Ledger trial balance (both summary and detailed) between various accounting periods
  - Projects balance between various accounting periods
  - Financial statements (balance, income and cash flow)
  - Breakdown of expenses in various costing centers
  - Budget plans for each department and consolidated budget for the entire program
- Integrated Oracle Financials with a customized module "Payment Voucher" to record all disbursed transactions.
- Integrated SEDO Program with all other programs, affiliated by SFD to produce a consolidated trial balance.
- Analyzed, designed and implemented Complaints System to record & follow-up all complaints, submitted by the beneficiaries prior / after taking the loan.
- Analyzed, Loans System and Portfolio Management System for The Italian Corporation and analyzed all projects tendered to the department; prepared feasibility studies (technical, financial and social) for potential projects; prepared quarterly progress report for the dept. and compiled yearly progress report for SEDO.

#### **Previous Assignments**

**Senior Analyst / Programmer, Moss Soft (flexible Contract), Camberley, Surrey, England (Oct 1995 - Jan 1996)**

**Senior Analyst / Programmer, Corporation of London Dept. of Building and Services (DOBAS) (Apr 1995 – Jul 1995)**

**Senior Analyst / Programmer, Zanair Limited, London (Oct 1994 – Jan 1995)**

**Analyst / Programmer, Egypt SAT Company, Egypt (P1TioFIT) (Aug 1993 – Sep 1994)**

**Team Member, MISR Consulting Eng., Egypt (Jan 1992 – Mar 1994)**

**Junior Programmer, El Nasr Casting Company, Egypt (Oct 1990 - Dec 1991)**

## Certifications

Oracle Professional Certificate  
Oracle Forms and Reports

## Other Technical Skills

- ✓ Skilled in managing database system to manipulate data between the front-end application and host (Informix 4.0, ORACLE Developer Forms & Reports 6i) involving normalisation, optimization and organisation of files.
- ✓ Exposure in participating in testing strategies and methods (black box and white box methods), deriving test cases, planning code inspection and walk-through by using top-down, bottom-up & middle-out approaches.
- ✓ Technically skilled in experience with C++, COBOL 85, 4GL Language, PC Database Languages including relational databases and various software packages.

## Academics

- M.Sc. (Information Technology), University of East London, UK (1997) 70% in Dissertation  
Dissertation: The research addressed prototyping issues with focus on the role of prototyping in modern software development. The research investigated the quality implementation in prototypes if provided with guidelines for monitoring and reviewed standards while prototyping. The practical bit involved designing a framework for user interface prototypes. A student personal timetable was developed by using Visual Basic V4.0 as a prototyping tool.
- Higher Studies in Civil Engineering, Cairo University (Jun 1992)
- B. Sc. (Civil Engineering), Faculty of Engineering, Cairo University, Cairo, Egypt (1989)

## Personal Details

- Date of Birth: 3<sup>rd</sup> February 1967; Place of Birth: Workington, Cumbria, UK
- Dual Nationality: Anglo Egyptian
- Military Service: Exempted
- Member of International Who is Who international Society (2003)
- Preferred Location: UAE / Bahrain / Qatar / Kuwait /GCC