

CEYDA AKTEN

Real Estate Lawyer Corporate Lawyer Client Advocacy

📞 971588589372 @ ceydaakten@gmail.com 📍 Dubai



SUMMARY

Experienced and results-driven lawyer with over 6 years of providing comprehensive legal counsel to clients across diverse industries. Skilled in drafting, negotiating, and interpreting sale and lease agreements for both commercial and residential properties, complex commercial contracts, including joint venture agreements, supply chain contracts and licensing agreements with extensive knowledge of Common Law Contracts. Worked with prestigious real estate companies in the UK, including Cambridge Real Estate Solutions. Directed and executed more than fifty real estate closings and over hundred lease agreements, ensuring compliance with local regulations, satisfaction through seamless transaction execution. Represented international companies in employment disputes and litigation, achieved favorable settlements and resolutions.

EXPERIENCE

Business Owner/ Collaborated with Akol Group Global

Ceyda Akten Law Firm 📅 10/2021 - 04/2024 📍 Cyprus

- Drafted, reviewed, and ensured compliance over 80 sale contracts for commercial and residential properties for Akol Group Global
- Successfully completed over 30 sale transactions and over 50 lease agreements for Cambridge Real Estate Solutions.
- Consulted to Akol Group Global on commercial contracts, Joint ventures, supply agreements and service agreements.
- Successfully completed more than 100 mortgage transactions
- Prepared 50 employment contracts, Represented the company on 12 cases on employee-employer legal disputes.
- Negotiated favorable terms in complex contracts for prestigious companies, resulting in significant cost savings and minimized legal risks.
- Drafted, reviewed, and ensured compliance for deeds, wills, and inheritance documents in over 15 cases.
- Efficiently managed over 50 cases to successful settlement, demonstrating exceptional project management and problem-solving abilities.
- Handled applications for Greek Cypriots concerning North Cyprus properties through the Immovable Property Commission, showcasing cross-border legal expertise.

Associate Lawyer

Feyzi Hansel Law Firm 📅 09/2018 - 09/2020 📍 Nicosia

- Provided legal counsel and representation to clients regarding mortgage transactions, including drafting and reviewing mortgage notes, deeds of trust, and other mortgage-related documents for TEB Türkiye.
- Conducted title searches and due diligence to verify property ownership, liens, encumbrances, and other relevant information for mortgage transactions for TEB Türkiye.
- Drafted, reviewed and completed deeds and mortgage transactions for TEB Türkiye, ensuring compliance with legal standards and contractual obligations. Successfully litigated cases against delinquent debtors to recover outstanding debts. Collected millions of debts from debtors and completed more than 300 cases on behalf of bank.
- Filed and recorded mortgage documents with the appropriate land registry offices, ensuring compliance with local regulations and procedures. Extensive knowledge and experience in common law contracts and regulation.
- Facilitated over {100} sales and lease transactions by collaborating with stakeholders, ensuring smooth processes.

LANGUAGES

English Proficient ●●●●●
Turkish Native ●●●●●

SKILLS

Real Estate Legal Document Preparation
Contract Negotiation Risk Management
Contract Drafting dispute resolution
research and writing skills
contractual agreements Legal consulting

ACHIEVEMENTS

- 📌 Negotiated and closed million dollar real estate transactions, including acquisitions, dispositions and leasing agreements.
Why are you proud of this achievement?
- 📌 Provided legal counsel and support to numerous women experiencing domestic violence or facing financial barriers to legal assistance- NCBA Legal Assistance Commission
Why are you proud of this achievement?
- 📌 Drafted and negotiated complex commercial agreements, including loan agreements, vendor contracts, ensuring favorable terms for the bank
Why are you proud of this achievement?
- 📌 Provided legal counsel on real estate development projects, from initial land acquisition through project completion and sales
Why are you proud of this achievement?

EDUCATION


Bachelor of Laws (LLB)
Girne American University
📅 01/2012 - 01/2016 📍 Cyprus
• Common Law

CERTIFICATION

Advanced Contract Negotiation Techniques
Focused on enhancing negotiation skills for high-stakes transactions, course offered by Cyprus Bar Association

EXPERIENCE

Junior Lawyer

Bahar Ersözer Law Firm  11/2017 - 08/2018  Location

- Managed and resolved over 300 legal disputes and litigation for Türkiye Garanti Bank, including debt collection, foreclosure proceedings, and regulatory enforcement actions. Decreasing litigation costs by %20
- Drafted and negotiated various banking agreements and contracts, such as loan agreements, credit facilities, security agreements, and asset purchase agreements
- Experienced in research legal concepts, case law, judicial opinions, statutes, and regulations
- Successfully represented Merit Hotel in litigation cases 10 times in criminal cases related to gambling regulations, achieving favorable settlements or court judgements.
- Negotiated and drafted contracts for hotel partnership, vendor agreements, corporate transactions, employment contracts, ensuring legal protections and favorable terms for clients.

Trainee Lawyer

Bar admissions  06/2016 - 09/2017  Nicosia

- Trainee Lawyer, Ezer Özsoy Law Firm, Cyprus
- Developed a comprehensive understanding of the court
- Researched legal issues and prepared legal opinions for clients, resulting in a successful resolution of the case
- Developed a comprehensive understanding of the court system, relevant procedures

CERTIFICATION

Certification in Real Estate Law

Advanced training in real estate transactions and land use law provided by course offered by Cyprus Bar Association

Freedom of Expression

Human Rights Platform




Crypto Currency and Metaverse

Which institution provided the course?

Case Management in Criminal Cases

British High Commission Nicosia

PASSIONS

-  **Professional Development**
Committed to continual learning and leveraging the latest legal strategies to maintain a cutting-edge approach.
-  **Real Estate Market Analysis**
Keen interest in analyzing and forecasting real estate market trends to provide informed legal advice to clients.
-  **Complex Legal Research.**
Engaged in exploring and analyzing intricate legal systems to identify precedents and craft compelling arguments.