

HARI KRISHNA

Sales Executive



Contact



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2/1746, Vellamal Nagar,
Sithurajapuram, Sivakasi - 626189.

Skills

- Management Skills
- Creativity
- Digital Marketing
- Negotiation
- Critical Thinking
- Leadership

Language

- Tamil
- Telugu
- Hindi
- English

Experience

FIVE FINGERS EXPORTS INDIA PVT. LTD. 2021 – 2024
Coimbatore

Sales Executive

- Develop and implement effective sales strategies.
- Identify and target potential customers through various channels.
- Build and maintain strong relationships with existing and potential clients.
- Understand customer needs and provide appropriate solutions.
- Conduct product demonstrations. Prepare and deliver sales pitches and proposals.
- Negotiate terms of sales and close deals.
- Work closely with the marketing team to develop promotional materials and campaigns.
- Collaborate with other departments, such as product development and customer service, to ensure customer satisfaction.

APPASAMY ASSOCIATES (P) LTD 2017-2021
Chennai (Chandigarh Branch)

Sales & Service Representative (Ophthalmic Equipment)

- Promote OPD equipments and OT equipments to ophthalmologist, eye surgeon & hospital management team.
- Following sales and payment collection providing demonstration.
- Resolves product service problems by investigating the customer's complaint, determining the cause of the problem, selecting and explaining the best solution for the problem, expediting correction or adjustment, and following up to ensure resolution and customer satisfaction.

Education

Arasan Ganesan Polytechnic College 2014 - 2017
Diploma in Mechanical Engineering