

## NOUSHAD K.P

Al karama – Dubai, UAE

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### PROFILE SUMMARY

An experienced, dependable, highly motivated individual and have the ability to meet hard work assignments and deadlines. Able to work independently or as a team member, demonstrated the ability to work in a commercial environment. Seeking an opportunity utilize and optimize my skill and knowledge.

### WORK EXPERIENCE

#### ▪ **TOURIST GUIDE CUM SALESMAN** ( Jan 2019 - Oct 2021)

*Company: Spice village perfumes, Munnar, Kerala- India.*

##### Role and duties:

- Scheduling visits undertaking research and planning tours, familiarizing customers with each region or establishment.
- Translating and interpreting, clearly and articulately provide information to guests in an engaging manner.
- Promote and sales coordinate the items are Perfumes, Spices, Ayurvedic medicines and garden.

#### ▪ **SHOPE IN-CHARGE** ( Aug 2017 - Mar 2019)

*Company: La oud Perfumes, Abu Dhabi - UAE.*

##### Role and duties:

- To interpret and implement the organizations policies related to all resources utilized in providing an efficient Store operation.
- Provide effective leadership and guidance at all times and ensure that adequate facilitates exist for consultation with subordinates.
- Promote, marketing and sales coordinate the products are Oud wood, oil and perfume and live perfume making and bar.

#### ▪ **MERCHANDISER** ( Jun 2014 - Mar 2017)

*Company: Neda happiness LLC, Muscat - Oman.*

##### Role and duties:

- Assessing the effectiveness of different product displays and store layouts on sales figures.
- Researching and monitoring industry trends and consumer behavior reviewing competitors, including pricing, profit, marketing and other progress
- Reviewing customer feedback to predict sales trends and seasonal stock demand
- Promote and sales the products are spices, perfume, chocolate and nuts etc.

#### ▪ **SALES EXECUTIVE** ( Feb 2011 - Jan 2014)

*Company: Halaviyath Turki, Al qassim – Kingdom of Saudi Arabia.*

##### Role and duties:

- Coordinating sales efforts with marketing programs and marketing team
- Organizing daily and weekly work schedules to meet set sales targets
- Advising customers' questions about products, prices, availability, product uses, etc.
- Monitor market conditions, product innovations, and competitors' products, prices, and sales.
- Promote and sales the products are perfume, chocolate, dry fruits and nuts.

## EDUCATION QUALIFICATION

### ▪ Higher Secondary Education\*

Core: Commerce – Political Science

Certified Authority: Higher Secondary Board of Kerala Govt.

### ▪ Secondary School Leaving Certificate

Certified Authority: Secondary Board of Kerala Govt.

## SKILLS AND COMPETENCES

- Communication and Information technology skills
- Interpersonal and leadership skills
- Motivation to take independent responsibility
- Creativity Planning and Organizing Initiative
- Optimistic and punctual

## PERSONAL DETAILS

Date of Birth : 05<sup>th</sup> March 1991  
Permanent Address : S/o P.S.Muhammed Moideen, Kuniyil house, Kodyeri, P.O.Moozhikkara  
Thalassery, Kannur, Kerala –India Pin: 670103  
Passport Number : U7166776  
Passport Expiry : 08/10/2030  
Visa Status and Expiry: Visiting Visa, 27/03/2022  
Language Known : English, Arabic, Hindi and Malayalam.

## DECLARATION

I hereby declare that the above mentioned information is correct up to my knowledge.

Noushad KP