

CURRICULUM VITAE

HAROON RASHID

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Career Objectives:

I want to be a part of a renowned organization to contribute towards the growth of the organization based on my expertise and further towards my personal capabilities by learning from the new exposure within the structured framework of the organization.

Skills Possessed:

- I am a good communicator, well developed and I am a hard worker.
- Ability to work in any type of environment.
- **Academic Qualification:**
- Metric from J&K State Board of School Education.
- 11th from Sri pratab (S.P) higher secondary school.

Work Experience:

1) Organization: Peaks Automobiles Pvt Ltd (J&K India)

Designation: Relationship Manager

Duration: October 2016 to November 2019

Roles and Responsibilities:

- Demonstration of cars and providing accurate knowledge to clients
- Prospecting customers to identifying appropriate inventory
- Negotiating sales price and handling contracts
- Set up meetings with potential clients and listen to their wishes and concerns
- Maintaining the records of clients both new and existing clients.

2) Organisation: Western International Group (Dubai).

Designation: Sales representative

Duration: January 2020 till continue

Roles and Responsibilities:

- Handle responsibilities of maintaining and organising the display case to make it appear in appealing way to customers
- Perform the task of helping customers in selecting the products.
- Responsible for showing and explaining various features of products to potential customers
- Customer oriented with good communication interpersonal skills

Extra-curricular Activities:

- Participated in cricket and Football matches at school and college level.

Personal Details:

Name	Haroon Rashid
Contact no.	+971567651500 / +971565469548
Nationality	Indian
Date of birth	27 /08/1997
Marital Status	Unmarried
Passport number	N5727797
Passport issue date	06/01/2016
Passport expiry date	05/01/2026
Languages Known:	English, Hindi/Urdu, Kashmiri
Hobbies:	Reading News, Travelling to new places, Net Surfing.

Strengths:

- Confident, Positive attitude, Professional competence.
- Aptitude and ability to grasp.
- Team player, Good communications skills.
- Ambitious, dedicated enthusiastic and optimistic.

Declaration: I declare that above documentation is true to the best of my knowledge.