CURRICULAM VITAE



Name: Anthony L Francis Contact No. 0565382802 e.mail: mumbaiglad@gmail.com

Career Objective

To obtain a challenging career and excel as a quality professional in a highly challenging and stimulating environment where I can use my skills and knowledge in line with the institution's goal and vision.

Work Experience

ADMINISTRATIVE OFFICER UAE

- LINCLON UNIVERSITY OF BUSINESS AND MNAGEMENT (2019 TILL DATE) Enrollement officer
- ✓ Mangaing to get enrollement to the centre for MBA Courses
- ✓ Making cold calls on marketing leads, and convencing the propsects to vist our centre and give presentation and getting enrollemet
- ✓ Over all maitining data base and trying to get refrell through exestinng students
- ✓ Handling coperate cilents setting up marketing stratergies to generate more business trough coperate deals.

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EXECUTIVE ASSISTANT

- Execute Assistant to Professor Amol Muley Liberation Coaches Pvt, Ltd. [Dec. 2017 to 2018]
- ✓ Managing Professor Amol Muley Business Calendar
- ✓ Coordinating with clients over the phone and email to fixed business appointment
- ✓ Sending travel acquisition request to the client for the travel plan for business visit
- ✓ Handling merchandising of DVD's and books of Professor Amol Muley
- ✓ Overall doing end to end coordination and sales marketing to generate revenue to the company

ADMIN & PRO EXECUTIVE

- Admin cum Accounts cum PROExecutive SHARJAH SAIF-ZONE AIRPOR AUTHORITY (APRIL 2014-AUGUST 2016) Responsibilities as Document Controller,
- \checkmark Ensuring timely correspondence of documents to all concerned.
- ✓ Ensuring accuracy of dispatch documents
- ✓ Presentation and filing of documents
- \checkmark Ensuring maintenance of records in both hard and soft copy

Responsibilities as Admin & Pro

- ✓ Scrutiny of export shipments
- ✓ Assigning duties to workforce
- ✓ Monitoring and supervising workers
- ✓ Grievance redressal
- ✓ Monitoring & Recording Overtime Schedule.
- ✓ Handling office petty cash and managing office expenses'
- ✓ Coordinating with the head office staff, in terms of account, audit.
- \checkmark Handling all the pro activity for renewal of license ,agreement, passport and visa
- \checkmark Arranging ticket visa, and other requirements for new employee for the company
- \checkmark Over all managing the day to day activity with the best ability to serve the company.
- ✓ Keeping a record of leave ,attendance and salary distribution and over time.

BUSINESS DEVELOPMENT EXECUTIVE

PIONEER DIGITAL (2012 to2013)

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- Servicing the existing business clients
- \circ Generating more business to the company with the best competencies
- Establishing the brand presence in the market with best marketing strategy

BPO CALL CENTER SR FINANCIAL ADVISOR

CALL CENTERS IN MUMBAI (OCWEN, CHASE, 3G, ZENTA, AMEX) (From 2002 to 2011).

Responsibilities as SR FINANCIAL ADVISOR,

- ✓ Collecting on bad debts(unsecured collection)
- \checkmark Adhering to fair debt collection practices act at all times.
- \checkmark Achieving timely goal with all the parameters in place.
- ✓ Helping card members activate their cards and provide world class customer service.
- ✓ Also doing up Selling product like insurance,,identity theft products.

Professional Competence

- Excellent knowledge in PRO works
- Knowledge in Administration works
- ➢ Excellent knowledge in HR
- ➢ Good communication ,and soft skills.

Educational Oualification

- High School FR Agnel JR Colledge-2000
- One year Hardwear Diploma form Xavier Tech
- T.Y.BCOM From Mumbai university

Software Skills

- MS Office package (Word, Excel, PowerPoint)
- ➤ Tally
- ➢ Typing, 40 w.p.m

Language Skills

- Fluent in English
- Hindi
- Tamil

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Personal Data

•	Date of birth	:	16.08.1979
•	Place of birth	:	Mumbai India
•	Age	:	39 years
•	Sex	:	Male
•	Marital status	:	Married
•	Nationality	:	Indian

• Visa status : Employment Visit

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