# **CURRICULAM VITAE**



Name: Anthony L Francis Contact No. 0565382802 e.mail: mumbaiglad@gmail.com

#### Career Objective

To obtain a challenging career and excel as a quality professional in a highly challenging and stimulating environment where I can use my skills and knowledge in line with the institution's goal and vision.

#### Work Experience

#### **ADMINISTRATIVE OFFICER UAE**

- LINCLON UNIVERSITY OF BUSINESS AND MNAGEMENT (2019 TILL DATE) Enrollement officer
- ✓ Mangaing to get enrollement to the centre for MBA Courses
- ✓ Making cold calls on marketing leads, and convencing the propsects to vist our centre and give presentation and getting enrollemet
- ✓ Over all maitining data base and trying to get refrell through exestinng students
- ✓ Handling coperate cilents setting up marketing stratergies to generate more business trough coperate deals.

#### [Curriculum vitae-Anthony L FrancisE] Page1of2

#### **EXECUTIVE ASSISTANT**

- Execute Assistant to Professor Amol Muley Liberation Coaches Pvt, Ltd. [Dec. 2017 to 2018]
- ✓ Managing Professor Amol Muley Business Calendar
- ✓ Coordinating with clients over the phone and email to fixed business appointment
- ✓ Sending travel acquisition request to the client for the travel plan for business visit
- ✓ Handling merchandising of DVD's and books of Professor Amol Muley
- ✓ Overall doing end to end coordination and sales marketing to generate revenue to the company

#### **ADMIN & PRO EXECUTIVE**

- Admin cum Accounts cum PROExecutive SHARJAH SAIF-ZONE AIRPOR AUTHORITY (APRIL 2014-AUGUST 2016) Responsibilities as Document Controller,
- $\checkmark$  Ensuring timely correspondence of documents to all concerned.
- ✓ Ensuring accuracy of dispatch documents
- ✓ Presentation and filing of documents
- $\checkmark$  Ensuring maintenance of records in both hard and soft copy

#### **Responsibilities as Admin & Pro**

- ✓ Scrutiny of export shipments
- ✓ Assigning duties to workforce
- ✓ Monitoring and supervising workers
- ✓ Grievance redressal
- ✓ Monitoring & Recording Overtime Schedule.
- ✓ Handling office petty cash and managing office expenses'
- ✓ Coordinating with the head office staff, in terms of account, audit.
- $\checkmark$  Handling all the pro activity for renewal of license ,agreement, passport and visa
- $\checkmark$  Arranging ticket visa, and other requirements for new employee for the company
- $\checkmark$  Over all managing the day to day activity with the best ability to serve the company.
- ✓ Keeping a record of leave ,attendance and salary distribution and over time.

### BUSINESS DEVELOPMENT EXECUTIVE

#### PIONEER DIGITAL (2012 to2013)

[Curriculum vitae-Anthony L FrancisE] P

Page 2 of 2

- Servicing the existing business clients
- $\circ$  Generating more business to the company with the best competencies
- Establishing the brand presence in the market with best marketing strategy

## BPO CALL CENTER SR FINANCIAL ADVISOR

# CALL CENTERS IN MUMBAI (OCWEN, CHASE, 3G, ZENTA, AMEX) (From 2002 to 2011).

#### Responsibilities as SR FINANCIAL ADVISOR,

- ✓ Collecting on bad debts(unsecured collection )
- $\checkmark$  Adhering to fair debt collection practices act at all times.
- $\checkmark$  Achieving timely goal with all the parameters in place.
- ✓ Helping card members activate their cards and provide world class customer service.
- ✓ Also doing up Selling product like insurance,,identity theft products.

#### **Professional Competence**

- Excellent knowledge in PRO works
- Knowledge in Administration works
- ➢ Excellent knowledge in HR
- ➢ Good communication ,and soft skills.

#### Educational Oualification

- High School FR Agnel JR Colledge-2000
- One year Hardwear Diploma form Xavier Tech
- T.Y.BCOM From Mumbai university

#### Software Skills

- MS Office package (Word, Excel, PowerPoint)
- ➤ Tally
- ➢ Typing, 40 w.p.m

#### Language Skills

- Fluent in English
- Hindi
- Tamil

[Curriculum vitae-Anthony L FrancisE] Page 3 of 2

# Personal Data

•	Date of birth	:	16.08.1979
•	Place of birth	:	Mumbai India
•	Age	:	39 years
•	Sex	:	Male
•	Marital status	:	Married
•	Nationality	:	Indian

• Visa status : Employment Visit

[Curriculum vitae-Anthony L FrancisE] Page 4 of 2