

Mohammad Rizwan Ali

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***CAREER OBJECTIVE:***

To work in a well repute organization with service providing and management skilled position which allows an experience of fair competence to provide an opportunity of extensive learning and appreciate professionalism so to help firm take the best out of my skills to enhance their further performance looking forward to all the apparent tasks.

***CAREER***

***PROFILE/SKILLS:***

* Flexible and humble personality that can adapt to new culture and environment.
* Ability to work under pressure.
* Character Presentation Skills.
* Ability to work as a team leader and team player. ➢ Business strategic planning.
* Focused on eliminating inconsistencies and areas of weakness while amplifying strengths.

***PERSONAL INFORMATION:***

***Father’s***

***Name:*** Ghazanfar Ali

***License:* light vehicle**

***Marital Status*: Married**

***Nationality:* Pakistani**

***Visa status*: Visit**

***PROFESSIONAL WORK EXPERIENCE (6 years)***

***Organization*:** Jabal al sean l.l.C

***Designation*:** Sales Marketing Manager

***Responsibilities:***

* Assisted branch manager in achieving goals, while meeting individual sales goals.
* Organized effective sales and referral teams that delivered quality service.
* Responsible for client retention, relationship expansion, and existing portfolio management.
* Developed new business by promoting, cross selling and servicing.
* Developed and maintained relationships with potential customers.
* Developed strategies to increase sales growth. ➢ Leading a team and completing given targets.

***Organization*: RONGGULF TRADING L.L.C**

# *Designation*: SALES Marketing MANAGER

***Responsibilities:***

* Responsible for client retention, relationship expansion, and existing portfolio management.
* Developed new business by promoting, cross selling and servicing.
* Developed and maintained relationships with potential customers.
* Developed strategies to increase sales growth. ➢ Leading a team and completing given targets.

***ACADEMIC EDUCATION:***

Intermediate of Commerce Sialkot Board 2010-12

Matriculation-Science Gujranwala Board 2008-09

***GENERIC SKILLS*:**

Enhance great skills in IT Confident public dealer and speaker Quick and effective decision making skills Self-motivated, innovative and goal orientation skills Can handle multiple tasks at time Good team worker and can work under different bureaucracy level

***CERTIFICATION/ADDITIONAL***

***SKILLS:***

* MS Office (MS Word, MS Power Point and MS Excel, Business Report Writings and letter Writings)
* MS Excel (MS Formulae, Reports Automation, Reports Sheets)
* Meta Trader (Full Command on FX Trading Software’s) ➢ Accounting Software

***LANGUAGES:***

English, Arabic, Urdu,

Punjabi

***REFERENCE:***

Reference will be given on request