

CURRICULUM VITAE

NAME : AYOMIDE FOLASHADE OMOPARIOLA
SEX : FEMALE
DATE OF BIRTH : 24.10.1998
MARITAL STATUS : SINGLE
NATIONALITY : NIGERIAN
VISA STATUS : VISIT VISA
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ADDRESS : DUBAI- UAE
POSITION: TELESales EXECUTIVE



OBJECTIVES

Over 3+ years of experience in the above area of Sales with a proven track record of credible achievements in a competitive environment. Always had the aptitude to grow to newer heights in my job role. Want to contribute to a dynamic work environment offering adequate opportunities for career growth based on my skills & experience. Merit where in strengths can be thoroughly exploited to professional use for development & growth of any given organization.

SKILLS AND QUALIFICATIONS

- Highly skilled in sales.
- Documented success in maintaining good customer service.
- Competent at replenishing cleaning of all products.
- Proven record of dusting, vacuuming, picking up garbage and using of chemicals to clean various areas
- Thorough understanding of operating in a clean environment.
- Team player who has a strong ability to motivate others and resolve conflicts
- Excellent verbal and written communication skills
- High level of accuracy and attention to detail
- Professional appearance and extremely friendly approach
- Ability to communicate well with managers, clients and coworkers
- Able to maintain a neat, clean and safe work area
- Excellent customer service to clients
- Proper using of protective equipments where appropriate and safety signs
- Friendly attitude towards all stakeholders

WORK EXPERIENCE

TELESales EXECUTIVE

SANTA LUCIA SUPER MARKET in NIGERIA – 2 Years

TELESales EXECUTIVE

D & G Boutique in LAGOS, NIGERIA - 1 year

DUTIES AND RESPONSIBILITIES

- Place special orders or call other stores to find desired items.
- Demonstrate use or operation of merchandise.
- Clean shelves, counters, and tables.
- Exchange merchandise for customers and accept returns.
- Bag or package purchases, and wrap gifts.
- Help customers try on or fit merchandise.
- Inventory stock and requisition new stock.
- Prepare merchandise for purchase or rental.
- Sell or arrange for delivery, insurance, financing, or service contracts for merchandise.

- Estimate and quote trade-in allowances.
- Estimate cost of repair or alteration of merchandise.
- Estimate quantity and cost of merchandise required, such as paint or floor covering.
- Rent merchandise to customers.
- Greet customers and ascertain what each customer wants or needs.
- Open and close cash registers, performing tasks such as counting money, separating charge slips, coupons, and vouchers, balancing cash drawers, and making deposits.
- Maintain knowledge of current sales and promotions, policies regarding payment and exchanges, and security practices.

ADDITIONAL SKILLS

- Good Communication Skills
- Excellent attention to detail
- Ability to work independently and work in a team
- Able to adhere to company's Policies and Procedures
- Competent at responding quickly in emergency situations

PASSPORT DETAILS

- Passport No : A11027991
- Issue Date : 18.11.2019
- Expiry Date : 17.11.2024

EDUCATIONAL BACKGROUND

GCE Ordinary Level Certificate
GCE Advance Level certificate

LANGUAGES

English

DECLARATION

I certify that the above information is true and correct to the best of my knowledge and ability

REFERENCES

Available on request

AYOMIDE FOLASHADE OMOPARIOLA