

# WASSIL MEHDI

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Sales Executive with a proven track record of expanding market share, outperforming the competition, and increasing revenue; Establishes and obtains ambitious goals; Builds positive long-term client relationships that foster customer loyalty and retention; Utilizes sales techniques and strategies that build a solid and profitable client base; Sales Representative of the Year, NoBoker.com (2020); Voice of the Month Award (2020)

## EXPERIENCE

**MARCH 2021 – DECEMBER 2021**

**INSIDE SALES EXECUTIVE, NOBROKER.COM**

- RESPONSIBLE FOR PRODUCT KNOWLEDGE TO ANSWER CUSTOMER QUESTIONS
- GREET CUSTOMERS AND CREATE RAPPORT
- RESPONSIBLE CLOSING DEALS AND PROCESSING PAYMENTS
- RESPONSIBLE FOR CUSTOMER FOLLOW-UP
- DEVELOPING LEADS AND REFERRALS
- CREATE PERSONAL MARKETING PLAN
- ACHIEVE MONTHLY SALES QUOTAS
- USE EXCELLENT ORAL COMMUNICATION AND BEST PRACTICES IN CUSTOMER SERVICE WHEN INTERACTING WITH CUSTOMERS

**JULY 2018 – AUGUST 2020**

**SALES EXECUTIVE, NEXPLACE INFO**

- MEETING WITH CLIENTS VIRTUALLY OR DURING SALES VISITS.
- DEMONSTRATING AND PRESENTING PRODUCTS.
- ESTABLISHING NEW BUSINESS.
- MAINTAINING ACCRUATE RECORDS.
- WORKING TOWARDS MONTHLY OR ANNUAL TARGETS.

## EDUCATION

**JULY 2019**

**BACHELOR OF BUSINESS ADMINISTRATION, BANGALORE UNIVERISTY**

GPA – 6.85 Major in Human Resource

## SKILLS

- Sales
- Microsoft Office
- Call Center
- Tele sales
- Excel

## PERSONAL DETAILS

- **NAME: WASSIL MEHDI**
- **DATE OF BIRTH: 01/04/1998**
- **PASSPORT: R4677142**
- **VISA: VISIT VISA**
- **CURRENT LOCATION: DUBAI**