

Pune, INDIA

Summary

Enthusiastic digital marketer with 4+ years of experience in building and implementing strategies focused on SEO, SEM and SMM largely for small to large sized websites. Successfully grew revenue through various strategies.

Work Experience

- 1. Legodesk Technologies Pvt. Ltd. SEO Specialist | Nov. 2020 – Jan. 2021
- Developed, managed & executed the implementation of SEO On-Page & SEO Off-Page strategies successfully.
- Track, report and performed website analysis.
- Optimizing landing pages and blogs to improve bounce rate, SERP and organic traffic.
- Performing ongoing keyword research including discovery & expansion of keyword opportunities.
- Obtain numbers of quality backlinks as well as improve the website's DA.
- Restructure and managing the website, creating webpages and update frequently through CMS.
- Work with the development team to ensure SEO best practices are properly implemented.
- Work with the editorial/content team to drive SEO in content creation by researching topics.
- Work with the graphic design team to design graphics for blogs as well as for social media
- Implemented strategies for content distribution.
- Manage Social Media accounts.

2. Agni Solar Systems Pvt. Ltd.

Digital Marketing Executive | Sept. 2019 – Jan. 2020

- Implemented SEO strategies and assisted in website content creation.
- Managed website and update frequently using CMS.
- Handled solar product logistics as well as maintaining the inventory.
- Increased the sell-through e-commerce websites.

3. ConstroBazaar Pvt. Ltd.

Digital Marketing Executive | Mar. 2017 – Aug. 2018

- Created, maintained and drove successfully Google search engine ad campaigns as well as Facebook Ads for multiple vendors.
- Implemented SEO driven organic strategies that boosted website ranking, SERP and visits.
- Restructured the number of URLs through CMS.
- Performed keyword research for meta-tags as well as for blogs.
- Work with the development team to ensure SEO best practices are properly implemented.

- Led a 6 person team of content writers.
- Obtain numbers of quality backlinks through various submission (Off-Page SEO) strategies on high PR websites.
- Handled multiple social platforms for branding as well as to drive sales.
- Revised Facebook marketing strategies and created the Facebook ad campaigns.

4. Online Biz Solutions

Digital Marketing Intern | Sept. 2016 – Feb. 2017

- Successfully created and drove the search engine ad campaigns for Airtel Business.
- Generated pre-analysis report, done the keyword analysis and implemented various SEO strategies for Online Biz Solutions which boosted the website traffic.
- Handled the Facebook page and Instagram account of Manav Attestation Services which raised brand awareness.
- Also, posted the blogs for Manav Attestation Services and generate quality backlinks.

Other Work Experience

- 1. Amol Wakhare Personal Website (amolwakhare.co.in) (2020)
- Developed the website using CMS (Wordpress) and assisted in content creation.
- Implemented SEO on webpages.
- 2. Indian Film Academy (2020)
- Developed the website using CMS (Wordpress).
- Implemented SEO Off Page strategies to generate the quality backlinks.

3. Hotel Gavkari (2020)

- Managed Facebook page and created Facebook ads for online food delivery.
- Implemented SEO Off Page and increased SERP for 2 locations (Pune, India).

4. Sarveshwari Engineers (2018-2019)

- Developed SEO strategies for different countries like US, Australia, Spain, France, Germany, Italy and India.
- Implemented SEO strategies and boosted the business and website traffic.
- Increased SERP for more than 12 products in different region.

5. Spartah Fitness Club (2018-2019)

- Implemented SEO Off Page strategies and drove traffic to 3 different websites.
- Boosted SERP in organic way for 3 different branches.
- Managed Facebook page and Instagram account.

6. Atria Constructions (2018)

- Developed SEO On Page and Off Page strategies successfully for website.
- Boosted SERP in organic way for 1 construction project in Pune, India

- 7. Wealth Note Investments Share Market Academy (2018-2019)
- Implemented SEO On Page and Off Page strategies.
- Improve SERP ranking and drove the organic traffic to the website successfully.
- Managed Facebook page and Instagram account.
- Created and managed Google search engine ad campaign.

Known Tools & Skills

- 1. Google Search Console
- 2. Bing Webmaster
- 3. Google Analytics
- 4. Google Ads
- 5. Facebook Business Manager
- 6. Google Keyword Planner

- 7. Uber Suggest
- 8. SEO Quake
- 9. Ahref
- 10. Competitor Analysis
- 11. Google My Business
- 12. CMS WordPress

Certification

- Google Analytics Individual Qualification.
- Google Ads Search Certification.
- Certification of project completion in **MVC Application** for Tuition Management from CMC Ltd. (<u>Resources Used</u>: Struts 1.3, MySQL, J-Query, AJAX, HTML)
- Certificate course in **C Programming** from Seed Infotech Limited.
- Certificate course in programming with specialization in **Data Structure**.

Academic History

- **B.Tech. in Computer Engineering** with *First Class with Distinction* from Bharati Vidyapeeth University, Pune.
- **Diploma in Computer Technology** with *First Class* from Bharati Vidyapeeth's J.N.I.O.T., Pune.
- **S.S.C.** from N.M.V. High School, Pune.

Personal Information

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