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| **SUMESH S.R** | |
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| **OBJECTIVE:**  Seeking a challenging career opportunity in a reputed company where I can harness my technical skills, work experience and creativity towards making significant contribution to the growth and development of the company and thereby develop myself | Nationality : India Passport : K8334872  Address : Flat 204, Sanaya 1,  New Building, Al Baraka-2  Industrial Area -1  Sharjah, UAE  Email Id : [srsumesh@live.com](mailto:srsumesh@live.com)  Phone No. : +971 561962411 |
| **CAREER PROFILE**  I am a Graduate in Civil engineering and have excellent professional experience in supervision and inspection of site work assuring quality of work for high-rise residential and commercial projects in Kerala, India. I have the capacity to monitor, the confidence to lead a team and the personality to pass on skills and experience to junior staff. I am experienced in the preparation of daily works schedules, arrangements of resources such as men, materials, etc…, coordination with sub-contractors for a smooth flow of work. My experience includes coordinating with architects, consultants, contractors and sub contractors and other specialized consultants for finalizing site work related issues and experience in marketing. | **EDUCATIONAL QUALIFICATIONS / SKILLS**:  1. B Tech: Bachelor of Technology in Civil Engineering from CMJ university  2. Plus Two – Biology Science from Kerala University  3. SSLC from Kerala University |
| **PROFESSIONAL EXPERIENCE Total Experience: 9.5 Years**.  **1.Company** : **GEETHA CONSTRUCTIONS,** Govt. approved building designer/ supervisor state licency,  reg no: 458/93  **Period** : 1-09-2012 to 31-12-2015 **Designation** : Site Engineer & Marketing Head  **Projects**   * VIVIAN SUITES - Sub Contract of Creations villas &Apartments - Residential/Commercial Building,   Area 4800 sq.ft.   * NAKSHATRA VILLAS – Independent villas each with area of 1500sqft,1700sqft, 2000 sq.ft * Elysium villas and apartments - Sub Contract of sparrow constructions. * Mukesh Enclave - Commercial Building, Area 1100 sq.ft. | **LANGUAGES KNOWN**   * English \*\*\*\*\* * Hindi \*\*\*\*\* * Tamil \*\*\*\* * Malayalam \*\*\*\*\*   (Native)  **HOBBIES :**  **-** Drawing and Painting - Singing and listening music - Social work - Travelling |

**2. Company : ETERNITY POOLS AND GARDENS,**

**Nalanchira,Thiruvananthapuram**

Period : 1-07-2016 to 14-7-2017

Designation : **Sales Engineer**

**3. Company** : **ETERNITY POOLS AND GARDENS, Vyttila, Kochi**

Period : 23-7-2017 to 18-4-2018

Designation : **Branch Manager**

**4. Company** : **UNIVERSAL ELECTRICALS ENGINEEERS &**

**CONTRACTORS**

Period : 25-4-2018 to 01-5-2020

Designation : **Manager (Projects, Sales and Store)**

**5. Company** : **REDMAX EVENTS & ENTERTAINMENTS**

Period : 5-5-2020 still working

Designation : **Manager (Sales)**

**JOB DESCRIPTION**

***As a Site Engineer***

* + Site inspection for civil work, which includes structural & finishing work and ensure that the work is as per the Project Specifications and issued for construction drawing/ final approved drawings from authorities
  + Ensure that all the work meets the stipulated quality standards.
  + Issuing site instructions against violations at site.
  + Issuing NCR against defect work and their follow up.
  + Monitor the progress of work with respect to the Master Program.
  + Rich knowledge in finishing standards & quality control.
  + Frequent Safety inspection.
  + Monthly payment invoice review.
  + Analysis and recommendations of claims for Extension of Time & Variation Order.
  + Ensure quality of building materials, concrete, etc... through various tests.
  + Coordination with sub contractors for the smooth flow of work.
  + Conversant with architectural and structural drawings.
  + Preparation of Running Account bills.
  + Proper management of materials and workmanship.
  + Making productivity Reports and analyzing.
  + Monthly reconciliation of the materials.
  + Ensure that all the work is carried on without wastage of material.
  + Arrangement of materials, labour, etc...

***Sales Engineer Job Responsibilities:***

* Serves customers by identifying their needs and engineering adaptations of products, equipment, and services.
* Identifies current and future customer service requirements by establishing personal report with potential and actual customers and others in a position to understand service requirements.
* Provides product, service, or equipment technical and engineering information by answering questions and requests.
* Establishes new accounts and services accounts by identifying potential customers and planning and organizing sales call schedule.
* Prepares cost estimates by studying all related customer documents, consulting with engineers, architects, and other professional personnel.
* Determines improvements by analyzing cost-benefit ratios of equipment, supplies, or service applications in customer environment and engineering or proposing changes in equipment, processes, or use of materials or services.
* Gains customer acceptance by explaining or demonstrating cost reductions and operations improvements.
* Submits orders by conferring with technical support staff and costing engineering changes.
* Develops customer’s staff by providing technical information and training.
* Complies with federal, state, and local legal requirements by studying existing and new legislation, and anticipating future legislation.
* Prepares sales engineering reports by collecting, analyzing, and summarizing sales information and engineering and application trends.
* Maintains professional and technical knowledge by attending educational workshops, reviewing professional publications, establishing personal networks, and participating in professional societies.
* Contributes to sales engineering effectiveness by identifying short-term and long-range issues that must be addressed, recommending options and courses of action, and implementing directives.
* Contributes to team effort by accomplishing related results as needed.

**ACADEMIC PROJECTS**

* Concrete Technology
* Water, Water Resources and Waste Water Technology
* Transportation and Highway Engineering
* Reinforced Concrete & Structural Steel Design
* Construction Management
* Fluid, Soil Mechanics and Foundation Engineering
* Quantity surveying & Land surveying.
* Fiber reinforcement concrete (main project)
* Fire safety requirements for building (mini project)
* Tsunami Disaster Management (seminar)

**SOFTWARE SKILLS**

* MS Office 2007
* Operating systems
* Windows 10, 8, 7, XP

**SITES VISITED**

* Idukki Dam
* Wayanad Earth Dam
* Vizhinjam Harbour, Trivandrum
* Trivandrum International Airport
* PRS builders

**SPECIAL TRAINING RECEIVED**

* Centre of Science and Technology For Rural Development (COSTFORD), District
* Extension center, The HAMLET, Benedict Nagar, Nalanchira P.O, Trivandrum, Kerala
* Training received regarding marketing and assurance from HDFC Life Ltd.

**PERSONAL SKILLS**

* Good communication and observation skills
* Independent and compatible character with hardwork.
* Self motivated and flexible.
* Ability to work under pressure and in a team.
* Always trying to develop myself continually.

**References :** shall he made available upon request.

**DECLARATION:**

I hereby declare that the above particulars are true to the best of my knowledge and belief.

Your’s faithfully,

**Date: SUMESH S.R**