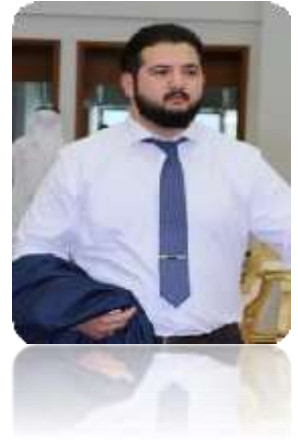


Mohammad Basher Suliaman Al Zoubi

U.A.E

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Career Objective

possess a confident presence and strong communication skills in order to effectively negotiate, Able to manage information and all documents related to legal documents, Awareness of legal requirements, player with flexible 'can do' attitude, A multi-tasking individual and works better under pressure, An individual and can work to deadlines

Personal and Technical Strength

- Excellent communication & interpersonal skills.
- Highly customer service oriented.
- Ability to work under pressure and manage time effectively with focus on priorities.
- Well organized with a logical / unconventional open-minded approach.
- Hard working and energetic.
- Excellent knowledge of internet.
- Light duty driving license. UAE.

Employment History

Present Employer:(Najem AL Sahraa Scaffolding) UAE.

Period: Feb,2020 – up to date.

Position: Accountant.

Previous Employer :(Mango Wedding Services) UAE.

Period: March, 2016 – Feb, 2020.

Positions held: Sales Representative.

Summary of Main Purpose of the Position:

To promote sales of the spare parts as well as through network of dealers in the domestic market. Ensure achieving sales targets within pre-decided time lines.

Responsibilities

- Present, promote and sell products/services using solid arguments to existing and prospective customers.
- Perform cost benefit and needs analysis of existing/potential customers to meet their needs.
- Establish, develop and maintain positive business and customer relationships.
- Reach out to customer leads through cold calling.
- Expedite the resolution of customer problems and complaints to maximize satisfaction.
- Achieve agreed upon sales targets and outcomes within schedule.
- Coordinate sales effort with team members and other departments.
- Analyze the territory/market's potential, track sales and status reports.
- Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.
- Keep abreast of best practices and promotional trends.
- Continuously improve through feedback.

Qualifications

Examination	University / Institution
Higher Secondary School Certificate.	Ain Al Khaleej Private School.(Al Ain)
Studying Accountant.	Al Ain University

Personal Information

► Place and Date of Birth	Syria 11-07-1997
► Nationality	Syrian
► Religion	Islam
► Gender	Male
► Civil Status	Single
► Height	5.5
► Languages Known	Arabic, English
► Visa Status	Employment Visa

Self-Assessment

- ✓ A responsible, co-operative, organized, dedicated and result oriented professional. Punctual, possess a good memory and am a quick learner.
- ✓ Welcoming the guest as a state of mind.
- ✓ I have very good ability on leader ship and solving any problem may appear during the work.
- ✓ A dedicated team player who can bring to your organization; additional, organized, professional committed work approach with proactive attitude and practical work experience, possess excellent communication, interpersonal, presentation, client convincing, negotiation, follow-up, time management and administration skills. Professional in customer handling from greeting, consulting, product presentation till closing.