



PRINCY MERIN JOSE



0529560484



14pmj91@gmail.com



Dubai, UAE

INTERESTS

- Business development techniques
- Digital Marketing
- Innovative Technologies
- Administration
- Implementing innovative ideas
- Banking
- Associate-Level Consulting
- Clients consulting
- Managing calls
- Sales & Marketing

ABOUT ME

Very difficult to write, but I chose because I always wanted to remember about myself. I will compromise on personnel issues, but never compromise in my works. If I have a goal, I will do my level best to achieve it. From this pandemic, I have got the mindset to hold on to any bad situation and have the will-power to overcome it.

Visa Status

Visiting Visa for 3 months

Driving License

International Driving Permit

CAREER EXPERIENCE

I am currently not employed and have recently completed my post graduation in master of technology from KTU university. However, I have 3 years of experience in the profile of business development support and marketing. Firstly, have worked as a lecturer after my completion of degree and then I joined a central government company as a graduate apprentice. Also, I have worked as a skill trainer. I am a driven and motivated leader with strong organizational and prioritization abilities.

WORK EXPERIENCE

❖ **Business Development Executive** 03/06/2016 - 31/07/2019

Slomo Event Planners, Ernakulam

- Clients consulting & marketing.
- Guided in planning and arranging events.
- Managed clerical and other administrative works, organized and conducted meetings.
- Assigned works to corresponding workers and evaluated all work for the success of the organization.

I increased the number of clients from month to month.

❖ **Skill Trainer (Freelancer)**

Eoxon, Technolodge, Ernakulam

- Conducted seminars in training students to develop the career thinking and taken motivational classes.
- Lectured and communicated effectively with public from diverse backgrounds.
- Identifies the strengths and weaknesses of the staff and conducted training to achieve the goal of the organization.

Successfully conducted a seminar on the topic “Your dream is your signature”.

SKILLS

- Business Analysis
- Customer Relationship
- OS - Windows, Mac
- Solutions Deployment
- Associate-Level Consultant(SAP)
- Effective Communication
- Accurate and Action-Oriented
- Team work
- Business Development Processes
- Building Customer Loyalty

CERTIFICATE COURSE

- Successfully completed training and internship in **SAP ABAP** (Advanced Business Application Programming) from COKONET technologies.
- Successfully completed **SatBot workshop** conducted by Technophilia Systems in association with Robotics & Computer Applications Institute of USA.

❖ Graduate Apprentice Trainee

15/05/2014 - 14/05/2015

Hindustan Machine Tools Limited, Erankulam

- Assisted all aspects of designing, assembling, and dispatching machines.
- Assisted engineers in developing the structural design of machines using computer assisted design (CAD).

Achieved an excellent performance certificate during the training period and also selected as a skill trainer for conducting personality development classes and seminars for the trainees.

❖ Lecturer

01/08/2013 - 31/03/2014

Aquinas College, Ernakulam

- Held the position of electronics lecturer in B.Sc. electronics department.
- Lecture on a number of topics & assign homework.
- Oversee students' practical lab.

Served as a mentor on academic and career issues.

EDUCATION

❖ **Master of Technology in Applied Electronics and Communication (M. Tech)**

- 8.81 CGPA

APJ Abdul Kalam Technological University (2021)

Publication : A Survey Of Spectrum Sharing Techniques In 5g Communication Network .

<https://www.turcomat.org/index.php/turkbilmat/article/view/3056/2626>

❖ **Master of Business Administration in Human Resource Management, Marketing (MBA)**

- 55.4%

Mahatma Gandhi University (2017- Part Time)


❖ **Bachelor of Technology in Electronics and Communication (B. Tech)**

- 6.3 CGPA

Calicut University (2013)

DECLARATIONS

I hereby declare that the facts given above are genuine to the best of my knowledge and belief.



Princy Merin Jose