

Arfath KA

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Visa Status: Visit Visa



OBJECTIVE:

My unwavering and focused objective is to strive for performance excellence and utilize my talents for life in the best possible way that is respectful and beneficial to my employer, colleagues, and me.

PROFESSIONAL STRENGTHS:

- Possess 3 years of professional experience as indoor sales.
- Immense knowledge of wide range of product being sold.
- Strong stamina and ability to spend lots of time on the feet, especially during busy periods
- Excellent communication and listening skills.
- Exceptionally friendly, helpful, polite, patient self-motivated and honest.
- Uncommon, neat and tidy appearance and a clear speaking voice.
- Effective sales presentations to existing and potential clients
- Ability to handle multiple tasks and work under pressure.

WORK EXPERIENCE SUMMARY

Big Bazaar

Position Held for 1 year: Sales Representative

Location: Mangalore.

RESPONSIBILITIES

- Greet customers and ascertain what each customer wants or needs
- Advising customers on product ranges best suited to their needs
- Describe a product's features and benefits
- Demonstrate use and operation of the product
- Better knowledge about the competition (market surveys, pricing analysis, product comparisons, etc).
- Helping customers find different products within the store.
- Ensures that product knowledge of assigned brand of sales staffs is sufficient to handle customer queries.
- Reports and coordinates with Head office any developments in the shops.
- Fully In Charge with the Shop Displays.

ACADEMIC QUALIFICATIONS

- Sacred Heart English Medium School, Coorg, Karnataka. (SSLC)
- NMC Pre- University College Karnataka.
- Bachelor of Arts (B.A) from Mangalore University, Nehru Memorial Degree College, Sullia, Karnataka, India

CERTIFICATIONS

- Certification course in BCC-T (Basic computer course with Tally)-2020
- Secured runner up place in all India State level Volley ball competition.

COMPUTER SKILL

- Adept in MS Office Suite (Word, Excel, PowerPoint, Access), Internet & E-mail
- Tally
- C++

PERSONAL PROFILE

Date of Birth : 24-11-2000

Marital Status : Unmarried

Nationality : Indian

Passport No : U2945019

Expiry : 02/11/2030

Languages : English, Tamil, Hindi, Kannada, Malayalam

Declaration:

I hereby declare that the above-mentioned information is correct up to my knowledge

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