



Mahmoud Naguib

SALES & REAL ESTATE EXPERT

ABOUT ME

Egyptian Living in Dubai Since January 2017

Born in 25 of January 1993 (Single)

Have Driving Licence & Own Car.

An extremely detailed oriented and sharp thinker with sound knowledge of real estate investment analysis, and the ability to anticipate agents and client's needs.

AWARD

Top Sales Achiver & Got Promoted

October 2017

Azizi Developments L.L.C

PRO SKILLS

Sales	<div></div>
Negotiation	<div></div>
Cust. Service	<div></div>
Leadership	<div></div>
Marketing	<div></div>
Diligence	<div></div>

CONTACT ME

+971 50 201 1234

Ma7.Naguib@Gmail.com

Dubai Marina - Dubai - UAE

LANGUAGES

Arabic	<div></div>
English	<div></div>

JOB EXPERIENCE

- 7 - 2020 Present Sales Manager White Dolphin Real Estate Broker (Dubai)
- 9 - 2019 6 - 2020 Sr. Sales Executive ARADA Developments (Dubai)
- 7 - 2018 8 - 2019 Sales Manager Sirius Real Estate Broker (Dubai)
- 3 - 2017 5 - 2018 Sr. Sales Executive & Team Leader Azizi Developments (Dubai)
- 2 - 2015 1 - 2017 Sr. Property Consultant Coldwell Banker (Egypt)
- 3 - 2009 9 - 2013 Real Estate Broker Free Lancer (Egypt)

JOB DESCRIPTION

- 1- Establishes, develops, and maintains business relationships with customers and 3rd party agents to generate sales.
- 2- Demonstrates the Company's property portfolio and assists customers in selecting the right property to suit their needs.
- 3- Networks, prospects and generates sales leads
- 4- Develops clear and effective written proposals for customers and negotiates terms of agreement.
- 5- Expedites the resolution of any customer problems and complaints and provides after sales support.
- 6- Develops and maintains an in-depth knowledge of all aspects of the property market, including market intelligence, competitor information, current trends, and market conditions.
- 7- Manage sales team (Azizi Developments & Sirius Real estate & White Dolphin Real Estate).

EDUCATION

B. Sc. In agricultural science, Faculty of Agriculture, Menoufia University, Egypt

- Department of : Animals and Poultry Production
- Specialization : Poultry Production

HOBBIES & INTERESTS



Latin Dancing



Photography



Reading



Traveling